SOFT COMMODITIES REVUE

UNDER THE CHARM OF ENERGY'S MAIRMAIDS





GRAIN GENERAL

Key points

Despite the various signals of significant increase of stocks available in the estimates of the crops to come and pressure on the forward curve, the prices are still in the upper side of the curve.

The prices in Q2 will remain under pressure of the energy prices and seem to be maintained in a band relatively stable with a limited bull trend.

Any weather impacts so will lead to extreme reactions on the upper side with significant punctual increase in the volatility.

The world estimated crops of USDA are nevertheless globally stable with in certain sections of the market (country or commodity) a limited decrease in the volume expected.

The USDA underestimated the acreage of corn planting and overestimated Soya planted area, to then dramatically review its figures. These changes in figures conducted to recent significant upper and lower shift in the prices' trends linked to corrections in the level of fund (or general financial operators) open positions.

Market analysis

The market is very significantly under pressure of weather evolution

In the US the investments made in processing for energy needs' expectations resulted in a major change in the farmer global allocation of their crop with an USDA estimated increase of 12,2 millions (+15%) in corn planted acres from previous year level.

This evolution has major impacts on the price trend and on the global allocation of other crops. The principal impact is supported by the Soya which experienced a price reduction in sympathy with corn correction. The fact that USDA put the stock level under the traders' estimates was not discounted.

The market trend stay globally well oriented since mid 2006, and the recent correction did not significantly impact this evolution.

However the dry bulk fret rate tendency is clearly bullish, impacting the prices globally to destination where the prices stay on a consolidation mood. (Stabilization or limited increase)

The general mood of the macro funds (**Goldman Sachs index, Commodity Research Bureau Index & Dow Jones/AIG index** for the most well known) were understandably impacted by the progression of the pessimistic view in the global economy, and despite a global long position they have progressively reduced the level of their holdings.

The trend reversal is nevertheless not totally clear, as total stocks estimates vary according each commodity own dynamics, and the trade clearly is concerned by weather accidents and prospect of evolution in the crop planting pace in the US that may drastically change the picture.

Globally the ending stocks estimates are decreasing putting some pressure on the forward prices.

The bullish trend on the dry bulk fret rate had some pressure on the prices at destination even if the Asian region seems globally to balance its needs.

The impact of the investment in the processing of ethanol is the major uncertainty and weather driven

The world estimates are in all the various grain production categories directed to a decrease of ending stocks

World and U.S. Supply and Use for Grains 1/ Million Metric Tons

MITTON MECTIC Tons											
Commodity	Output	: Total : Supply	: : Trade 2/	: Total : : Use :	Ending Stocks						
			World								
Total grains 3/											
2004/05	2,043.07	2,400.95	241.14	1,993.57	407.38						
2005/06 (Est.)	2,015.18	2,422.56	252.32	2,026.86	395.71						
2006/07 (Proj.)											
February	1,974.50	2,369.15	247.18	2,050.22	318.93						
March	1,974.76	2,370.47	248.02	2,051.53	318.94						
Wheat 2004/05	628.58	761.18	111.13	609.96	151.22						
2004/05 2005/06 (Est.)	628.58	761.18	116.77	609.96	151.22						
2005/08 (Est.) 2006/07 (Proj.)	620.61	//1.83	116.77	624.37	14/.40						
February	592.03	738.95	109.04	618.16	120.80						
March	593.11	740.56	108.02	619.34	121.23						
Coarse grains 4/											
2004/05	1,014.01	1,153.90	101.65	975.89	178.01						
2005/06 (Est.)	977.54	1,155.56	107.48	989.14	166.41						
2006/07 (Proj.)	:										
February	967.21	1,133.64	109.01	1,014.36	119.28						
March	966.70	1,133.12	110.85	1,014.47	118.65						
Rice, milled											
2004/05	400.47	485.87	28.36	407.72	78.15						
2005/06 (Est.)	417.03	495.18	28.07	413.34	81.84						
2006/07 (Proj.)	415.07	100 50	20.10	417 71	70.05						
February March	415.27 414.95	496.56 496.79	29.12 29.14	417.71 417.73	78.85 79.07						
March	. 414.55	430.73	23.14	417.75	19.07						
		Un	ited States								
Total grains 3/											
2004/05	385.62	434.59	83.91	275.97	74.71						
2005/06 (Est.)	363.16	442.69	91.28	279.73	71.68						
2006/07 (Proj.)	:										
February	335.58	413.50	88.59	288.69	36.21						
March	335.62	413.56	88.61	288.71	36.24						
Wheat											
2004/05	58.74	75.53	29.01	31.82	14.70						
2005/06 (Est.)	57.28	74.20	27.47	31.19	15.55						
2006/07 (Proj.) February	49.32	67.99	23.81	31.33	12.85						
March	49.32	67.99	23.81	31.33	12.85						
Coarse grains 4/	49.52	07.35	23.01	51.55	12.00						
2004/05	319.42	350.42	51.41	240.22	58.80						
2005/06 (Est.)	298.76	359.62	60.13	244.73	54.77						
2006/07 (Proj.)											
February	280.11	337.40	61.54	253.46	22.40						
March	280.11	337.40	61.54	253.46	22.40						
Rice, milled											
2004/05	7.46	8.64	3.50	3.94	1.21						
2005/06 (Est.)	7.11	8.87	3.69	3.81	1.37						
2006/07 (Proj.)											
February	6.15	8.11	3.24	3.90	0.97						
March	6.20	8.17	3.26	3.92	0.99						

1/ Aggregate of local marketing years. 2/ Based on export estimate. See individual commodity tables for treatment of export/import imbalances. 3/ Wheat, coarse grains and milled rice. 4/ Corn, sorghum, barley, oats, rye, millet and mixed grains (for U.S. excludes millet and mixed grains).

Source USDA March 9, 2007

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The global evolution of the world grain production is expected with a 2.15% decrease compared to a stable level of consumption and trade flows decrease of 1.98%.

By comparison the situation in the US is notably tenser with a decrease in production of 6.59% leading to a global decrease of the ending stocks of 49.44%.

The main sector affected is coarse grains with 59.1% collapse of the ending stocks

The farmers' production reallocations are (according to FIMAT estimates) orientated to corn and cotton with significant modifications of the acreage of respectively for those commodities (+13%) and (-17,7%).

USDA Prospective Plantings Report

U.S. Planted Acreage (Million acres)													
							-			Fimat	Net Change		
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007			
Com	80.2	77.4	79.6	75.7	78.9	78.6	80.9	81.8	78.3	88.3	10.0		
Wheat	65.8	62.7	62.5	59.4	60.3	62.1	59.7	57.2	57.3	60.2	2.9		
Soybeans	72.0	73.7	74.3	74.1	74.0	73.4	75.2	72.0	75.5	68.5	-7.0		
G. Sorghum	9.6	9.3	9.2	10.2	9.6	9.4	7.5	6.5	6.5	6.7	0.2		
Barley	6.3	5.0	5.8	5.0	5.0	5.3	4.5	3.9	3.5	3.5	0.0		
Oats	4.9	4.7	4.5	4.4	5.0	4.6	4.1	4.2	4.2	4.0	-0.2		
Cotton	13.4	14.9	15.5	15.8	14.0	13.5	13.7	14.2	15.3	12.6	-2.7		
Rice	3.3	3.5	3.1	3.3	3.2	3.0	3.3	3.4	2.8	2.7	-0.1		
Sunflower	3.6	3.6	2.8	2.6	2.6	2.3	1.9	2.7	2.0	2.0	0.0		
Canola	1.5	1.5	1.5	1.5	1.5	1.1	0.9	1.2	1.0	1.1	0.1		
Dry Edible Beans	2.0	2.0	1.8	1.4	1.9	1.4	1.4	1.6	1.6	1.5	-0.1		
Peanuts	1.5	1.5	1.5	1.5	1.4	1.3	1.4	1.7	1.2	1.1	-0.1		
Rye	1.6	1.6	1.3	1.3	1.4	1.3	1.4	1.4	1.4	1.3	-0.1		
Sugar Beets	1.5	1.6	1.6	1.4	1.4	1.4	1.3	1.3	1.4	1.3	-0.1		
Harvested Hay	60.1	63.2	60.4	63.5	63.9	63.4	62.0	61.7	60.8	61.8	1.0		
CRP	30.1	29.8	31.4	33.6	34.0	34.1	34.7	35.0	36.1	37.1	1.0		
Total	357.4	356.0	356.8	354.7	358.1	356.2	353.9	349.8	348.9	353.7	4.8		
Corn + Soybeans	152.2	151.1	153.9	149.8	152.9	152.0	156.1	153.8	153.8	156.8	3.0		

Source USDA/ FIMAT

The trade impact is globally relatively limited but the wheat sector seems to generate a more significant evolution in the US despite a rather moderate evolution on the world global exchanges

WASDE-444-9

World and U.S. Supply and Use for Grains, Continued 1/

Million Metric Tons											
Commodity	:	Output	:	Total Supply	:	Trade 2/	Total Use	:	Ending Stocks		
	:					Foreign 3,	,				
Total grains 4/	:					roreign 5,					
2004/05	÷	1,657.45	1	.966.36		157.23	1,717.60		332.67		
2005/06 (Est.)		1,652.03		979.88		161.04	1,747.13		324.03		
2006/07 (Proj.)	:	-,	-	,			_,				
February	:	1,638.92	1	955.66		158.58	1,761.53		282.72		
March	:	1,639.14		956.92		159.41	1,762.83		282.71		
Wheat	:	-									
2004/05	:	569.85		685.65		82.12	578.13		136.52		
2005/06 (Est.)	:	563.33		697.63		89.30	593.18		131.91		
2006/07 (Proj.)	:										
February	:	542.71		670.96		85.23	586.83		107.94		
March	:	543.79		672.57		84.21	588.01		108.38		
Coarse grains 5/	:										
2004/05	:	694.59		803.48		50.25	735.67		119.21		
2005/06 (Est.)	:	678.78		795.94		47.35	744.42		111.65		
2006/07 (Proj.)	:										
February	:	687.09		796.25		47.48	760.90		96.89		
March	:	686.59		795.72		49.32	761.01		96.25		
Rice, milled	:										
2004/05	:	393.01		477.23		24.86	403.79		76.94		
2005/06 (Est.)	:	409.92		486.31		24.38	409.53		80.47		
2006/07 (Proj.)	:										
February	:	409.12		488.45		25.88	413.80		77.89		
March	:	408.76		488.62		25.88	413.81		78.08		

1/ Aggregate of local marketing years. 2/ Based on export estimate. See individual commodity tables for treatment of export/import imbalances. 3/ Total foreign is equal to world minus United States. 4/ Wheat, coarse grains and milled rice. 5/ Corn, sorghum, barley, oats, rye, millet and mixed grains.

The farmers are in a process of reallocation of their crops in consideration of the prices and prospects

CORN

Key points

The evolution of the price has been significantly impacted by the important modification of the USDA estimate of the planted area and of the potential of the crop volume.

The reaction of the Mexican media to the impact of the price increase of US yellow corn on the price of basic food made from white corn

The difference of efficiency between cane produce ethanol and corn produce ethanol

The evolution of the incentive paid by the American Government in the context of important budget deficit.

The evolution of the incorporation of alcohol in gasoline for the driving season

Market analysis

The market trend show mix forces involved



The market shows a bullish global trend since June 2006. The effect of the USDA stringent estimate revision conducted the market to limit down with 15000 contracts on the pit and 91000 with electronic futures.

The Corn market is strongly impact by the outcomes of energy prospects

CORN CBOT mars 2006/mars 2007 the liquidity crisis

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The structure of the forward curve changed dramatically

The impact of this relatively unusual accident may be significant as globally the estimate gross loss in value is in the range of 350 to 400 millions USD;

This reversal conduct the market to backwardation at the end of March, the recover of a contango structure was very fast as seen in the graph below.

However the market medium term view is not quite clear as contango and backwardation structure still endure



The basic risk between the main geographical areas is significant with a price range in the US from 3.6 to 4 6 \$/ bushel ie 141.73 to 181,1 \$/t to be compared to Brazilian origin quote from 90,69 to 102,94 and Indian one from 172,7 to 196\$/t



The basic local market trends are intrinsically bearish on one year horizon having so a different market analysis from the US MARKET. However the stringent correction en countered at the end of March induced a significant modification of the trend gradient and in INDIA reversed the path.

Comparison Corn quote India /Brazil show markers loose correlations Back to basic the comparison between the 2006 estimates and the mars 2007 forecasts conduct to a limited evolution in the world production (-0,4%) with a significant US decrease of 5,20% (acreage -4.3%) after a 2006 decrease of 5,87% (acreage harvested+2%) and a confirmed trend of increase by majors importers (+5,9%) after 2,7% in 2006.

The situation has allowed significant possible moves on a major producer like CHINA. Globally in a balance situation where the forecasts show a 2.6% increase in production, the last news of major typhoon on CHINA may impact seriously production, turning the limited forecasted surplus to a significant deficit

WASDE-444-23

World Corn Supply and Use 1/ (Cont'd.) (Million Metric Tons)

		:	Supply		:	Use		
Region		:	:	:	: Domes	tic 2/	:	stocks
		:Beginning : stocks	-	: :Imports	:=====================================		:Exports	:
		:						
World 3/		:		2006/07	(Project	ed)		
February		: 124.51	692.42	80.71	479.03	728.98	86.45	87.95
March		: 124.40	693.15	82.71	480.92	729.75	87.84	87.79
United States		:						
February		: 49.97	267.60	0.25	151.77	241.56	57.15	19.10
March		: 49.97	267.60	0.25	151.77	241.56	57.15	19.10
Total foreign		:						
February		: 74.54		80.46	327.26	487.42	29.30	68.85
March		: 74.43	425.55	82.46	329.15	488.19	30.69	68.69
Major exporters	4/	:			0.00			
February March		: 2.58 : 2.28	30.50 28.50	0.50 1.50	9.60 9.50	16.00 15.90	14.75 14.60	2.83 1.78
Argentina	Feb		28.50	0.00	5.10	7.00	14.00	1.06
Argentina	Mar		21.00	0.00	5.10	7.00	14.00	1.06
South Africa	Feb		9.50	0.50	4.50	9.00	0.75	1.78
bouth Allica	Mar		7.00	1.50	4.40	8.90	0.60	0.73
Major importers		:						
February		: 18.40	88.62	50.15	100.80	140.77	0.35	16.05
March		: 18.62	89.08	51.15	102.00	141.98	0.40	16.48
Egypt	Feb	: 0.47	5.87	4.80	8.60	10.60	0.00	0.54
	Mar	: 0.47	5.87	4.80	8.60	10.60	0.00	0.54
EU-25 6/	Feb		43.90	4.00	40.50	50.30	0.15	7.39
	Mar		43.88	4.50	41.00	50.80	0.20	7.54
Japan	Feb		0.00	16.50	12.00	16.60	0.00	0.95
	Mar		0.00	16.50	12.00	16.60	0.00	0.95
Mexico	Feb		22.00	7.50	13.40	29.00	0.00	3.21
Seast Asia 7	Mar		22.00	8.00	13.90	29.50	0.00	3.21
5east Asia /	/red Mar		16.73 17.22	4.05 4.05	15.10 15.30	20.75 20.95	0.20	1.99
South Korea	Feb		0.07	4.05	6.80	20.95	0.20	1.32
South Kolea	Mar		0.07	8.80	6.80	8.90	0.00	1.32
Selected other	- Mark	: 1.00	0.07	0.00	0.00	0.50	0.00	1.02
Brazil	Feb	: 3.19	46.00	0.35	34.00	40.50	5.00	4.04
	Mar	: 3.19	48.00	0.35	34.00	40.50	6.50	4.54
Canada	Feb	: 2.00	9.30	2.00	8.50	11.50	0.20	1.60
	Mar		9.30	2.00	8.50	11.50	0.20	1.60
China	Feb		143.00	0.10	103.00	141.00	4.00	33.36
	Mar		143.00	0.10	103.00	141.00	4.00	33.36
Other Europe	Feb		19.81	0.32	15.68	19.66	2.28	1.80
	Mar		19.81	0.32	15.68	19.66	2.28	1.82
FSU-12	Feb		12.73	0.50	10.29	11.93	1.13	1.80
Illenaine	Mar Feb		12.83	0.50	10.39	12.03	1.13	1.80
Ukraine	red Mar		6.40 6.40	0.00	4.50 4.50	5.25 5.25	1.00	1.07
	Mar.	. 0.92	0.40	0.00	4.00	0.20	1.00	1.07

1/ Aggregate of local marketing years. 2/ Total foreign and world use adjusted to reflect the differences in world imports and exports. 3/ World imports and exports may not balance due to differences in marketing years, grain in transit, and reporting discrepancies in some countries. 4/ Argentina and South Africa. 5/ Egypt, the EU-25, Mexico, Japan, South Korea, Taiwan, and Southeast Asia. 6/ Trade excludes intra-trade. 7/ Indonesia, Malaysia, Philippines, Thailand, and Vietnam.

The forecasts for 2007 have been significantly revised since publication On the TOKYO GRAIN EXCHANGE the prices on the 4^{Th} of April is in the range of 210.10 to 220,93 \$/t with a contango price curve, save some place to the up side.

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04/04/2007 17:45 TOKYO GRAIN EXCHANGE Corn Futures

	May- 07	Jul-07	Sep-07	Nov-07	Jan-08	Mar-08	Volume
Prev Closing Price	24490	Cv24320	Cv24500	Cv24820	Cv25340	Cv25980	2689
Morning 1st	24370	23950	24240	24730	25270	25940	503
Morning 2nd	24610	23990	24360	24690	25270	25920	316
Morning 3rd	24500	24000	24300	24790	25360	25990	270
Afternoon 1st	24770	24320	24650	25000	25580	26220	429
Afternoon 2nd	24840	24430	24660	24960	25540	26160	380
Afternoon 3rd	24870	24360	24580	24830	25520	26140	354
Volume	67	527	862	1903	4785	14391	2253
Settleme nt Price	24870	24360	24580	24830	25520	26140	
Change from prev day	+380	+40	+80	+10	+180	+160	
Open Interest	952	5526	12089	20930	30014	42832	11234

CONCLUSION

The bullish trend has gone to a halt in a very strong manner, revealing some lack of liquidity in the market that may have impacted some operators with a potential of loss in the range of 20% on the more fragile positions.

The recover has developed on a rapid pace without major disturbance due to some delay in the planting pace, giving material to a recovery, but the short put options transferred on May and July settlement dates continue to pressure the market.

Despite the strong signal it seems that there is no major treat on a 90 days tenor but an inquiry among ours clients may give some more in depth market information

However analyzing the chart we can detect some structural weakness in the market with liquidity problems on two occasions.

The prices in Asia are still in the high of the price range

RICE

Key points

The evolution of the price bullish at a moderate pace turn very bearish mid Marsh on a trading blockade at Mexico border on GMO test certification.

The reaction of the Mexican media to the impact of the price increase of US yellow corn on the price of their basic food diet made from white corn may not be absent of the context.

The magnitude of the potential reduction of exports to Mexico leads the market to end steeply lower near the trading limit making more evident the strong interlinks between the various soft commodity markets.

The commodity funds despite the global market rather bullish trend liquidated their long positions, accelerating the path.

On the world markets the evolution appears unsettled by the US MARKET's price reduction, pursuing a strongly bullish trend due to the general drought risks reported on various producers' markets. (Thailand, China).

The evolution of the incorporation of alcohol in gasoline seems not to have a direct impact on the rice price evolution.

Market analysis

The market analysis limited to CHICAGO BOARD OF TRADE contract has to be considered as a local market despite a rather significant volume produced to export (nearly 50%).



Corn CBOT Marsh 2006/mars 2007 affected by Mexican blockade The global trend shows a bullish global pattern since March 2006. The effect of the blockade at the Mexico border reversed strongly the price evolution with a mark ending near the limit.

The export volumes already are lagging 20% lower than previous year on a discovery of a biotech gene material (LLRICE601) found in the US rice last summer.

The Funds sold their long positions and bought put option adding steam to the fundamental export market difficulties.

	:	Supply			Ending	
Region	:	:	: :	:	: stocks	
	:Beginning			Total 2/:		:
	: stocks	: tion	:Imports:	Domestic:	Exports	:
	-					
	-		2004	/05		
World 3/	: 85.39	400.47	26.31	407.72	28.36	78.15
United States	: 0.76	7.46	0.42	3.94	3.50	1.21
lotal foreign	: 84.63	393.01	25.89	403.79	24.86	76.94
Major exporters 4/	: 17.44	128.13	0.32	110.77	19.94	15.18
India	: 10.80	83.13	0.00	80.74	4.69	8.50
Pakistan	: 0.64	4.92	0.00	2.55	2.80	0.20
Thailand	: 1.71	17.36	0.00	9.48	7.27	2.31
Vietnam	: 4.30	22.72	0.32	18.00	5.17	4.16
Major importers 5/	: 12.56	60.23	9.25	68.52	0.57	12.94
Brazil	: 1.34	9.00	0.55	8.86	0.28	1.75
EU-25 6/	: 0.97	1.87	1.00	2.53	0.18	1.14
Indonesia	: 4.02	34.83	0.50	35.85	0.05	3.45
Nigeria	: 1.00	2.30	1.37	4.25	0.00	0.42
Philippines	: 4.05	9.43	1.50	10.40	0.00	4.57
Sel. Mideast 7/	: 0.99	2.31	3.27	5.05	0.06	1.46
Selected other	:					
Burma	: 1.63	9.57	0.00	10.30	0.19	0.71
C. Amer & Carib 8/	: 0.11	0.07	0.42	0.48	0.00	0.13
China	: 43.92	125.36	0.61	130.30	0.66	38.93
Egypt	: 0.72	4.13	0.00	3.25	1.10	0.50
Japan	: 1.70	7.94	0.78	8.30	0.20	1.92
Mexico	: 0.18	0.20	0.55	0.75	0.00	0.17
South Korea	: 0.85	5.00	0.19	4.86	0.27	0.91
	-		2005/06	(Estimated)		
Norld 3/	. 78.15	417.03	26.41	413.34	28.07	81.84
Jnited States	: 1.21	7.11	0.54	3.81	3.69	1.37
Cotal foreign	: 76.94	409.92	25.86	409.53	24.38	80.47
Major exporters 4/	: 15.18	138.31	0.40	115.53	18.87	19.49
India	: 8.50	91.79	0.00	85.22	3.80	11.27
Pakistan	: 0.20	5.55	0.00	2.56	3.00	0.20
Thailand	: 2.31	18.20	0.05	9.50	7.38	3.69
Vietnam	: 4.16	22.77	0.35	18.25	4.69	4.34
Major importers 5/	: 12.94	59.93	10.95	69.66	0.47	13.69
Brazil	: 1.75	7.87	0.75	8.97	0.25	1.15
EU-25 6/	: 1.14	1.73	1.10	2.55	0.16	1.26
Indonesia	: 3.45	34.96	0.55	35.80	0.00	3.16
Nigeria	: 0.42	2.70	1.78	4.35	0.00	0.55
Philippines	: 4.57	9.82	1.90	11.00	0.00	5.29
Sel. Mideast 7/	: 1.46	2.38	3.76	5.39	0.06	2.14
Selected other	:		_			_
Burma	: 0.71	10.44	0.00	10.40	0.08	0.67
C. Amer & Carib 8/		0.07	0.51	0.49	0.00	0.22
China	: 38.93	126.41	0.65	128.00	1.22	36.78
Egypt	: 0.50	4.13	0.00	3.28	1.00	0.36
Japan	: 1.92	8.26	0.70	8.25	0.20	2.43
Mexico	: 0.17	0.18	0.58	0.78	0.00	0.16
South Korea	: 0.91	4.77	0.40	4.85	0.13	1.10

World Rice Supply and Use (Milled Basis) 1/ (Million Metric Tons)

1/ Aggregate of local marketing years. 2/ Total foreign and world use adjusted to reflect the differences in world imports and exports. 3/ World imports and exports may not balance due to differences in some countries. 4/ India, Pakistan, Thailand, and Vietnam. 5/ Brazil, Indonesia, Hong Kong, Cote d'Ivoire, Nigeria, Philippines, selected Middle East, and the EU-25. 6/ Trade excludes intra-trade. 7/ Selected Middle East includes Iran, Iraq, and Saudi Arabia. 8/ Central American and Caribbean countries.

The fundamentals of the commodity are globally stable with an healthy position in the ending 2006 stocks (19% of the production) increased by 4.7% from 2005

The evolution after a global crop increase in 2006 hedge toward a return of 2005 situation The forecasts for the current year are a bit tighter reversing to the 2005 situation, despite a global stabilization in production and no major change in the main producing countries.

WASDE-444-25

World Rice Supply and Use (Milled Basis) 1/ (Cont'd.) (Million Metric Tons)													
		:	Supply		: Us		: : Ending						
Region		: :Beginning : stocks		-: :			: stocks						
		:		2006/07	(Projected)								
World 3/		-											
February		: 81.29	415.27	27.34	417.71	29.12	78.85						
March	1	: 81.84	414.95	27.36	417.73	29.14	79.07						
United States		:											
February		: 1.37	6.15	0.59	3.90	3.24	0.97						
March	-	: 1.37	6.20	0.60	3.92	3.26	0.99						
Total foreign		:	400 40		44.0.00	05 00							
February		: 79.92	409.12	26.76	413.80	25.88	77.89						
March Major exporter		: 80.47 :	408.76	26.76	413.81	25.88	78.08						
Major exporter February		: : 18.81	137.62	0.40	118.02	20.90	17.91						
March		: 19.49	137.62	0.40	118.02	20.90	18.60						
India	Feb		91.00	0.00	87.50	4.30	9.72						
	Mar		91.00	0.00	87.50	4.30	10.47						
Pakistan	Feb	: 0.30	5.60	0.00	2.56	3.00	0.34						
	Mar	: 0.20	5.60	0.00	2.56	3.00	0.24						
Thailand	Feb	: 3.65	18.25	0.10	9.46	8.70	3.84						
	Mar		18.25	0.10	9.46	8.70	3.88						
Vietnam	Feb		22.77	0.30	18.50	4.90	4.01						
	Mar		22.77	0.30	18.50	4.90	4.01						
Major importer		:				_							
February		: 13.72	58.79	11.42	70.24	0.33	13.36						
March	-	: 13.69	58.44	11.42	70.24	0.33	12.98						
Brazil	Feb		7.70	0.85	8.95	0.13	0.62						
EU-25 6/	Mar Feb		7.70 1.68	0.85	8.95 2.60	0.13	0.62						
50-25 6/	Mar		1.68	1.10	2.60	0.15	1.29						
Indonesia	Feb		33.70	1.80	35.85	0.00	2.86						
Indonesia	Mar		33.30	1.80	35.85	0.00	2.41						
Nigeria	Feb		2.80	1.60	4.45	0.00	0.50						
	Mar		2.80	1.60	4.45	0.00	0.50						
Philippines	Feb		10.00	1.85	11.30	0.00	5.84						
	Mar		10.05	1.85	11.30	0.00	5.89						
Sel. Mideast	7/Feb	: 2.14	2.44	3.10	5.49	0.05	2.14						
	Mar	: 2.14	2.44	3.10	5.49	0.05	2.14						
Selected other		:											
Burma	Feb		10.50	0.00	10.50	0.15	0.52						
	Mar		10.50	0.00	10.50	0.15	0.52						
C. Am & Car.			0.07	0.45	0.50	0.00	0.17						
China	Mar Feb		0.07	0.45	0.50	0.00	0.24						
China	Mar		128.00 128.00	0.80	127.80 127.80	1.20	36.63 36.58						
Egypt	Feb		4.14	0.00	3.30	0.90	0.30						
DANKO	Mar		4.14	0.00	3.30	0.90	0.30						
Japan	Feb		7.94	0.65	8.20	0.20	2.62						
3 - F	Mar		7.94	0.65	8.20	0.20	2.62						
Mexico	Feb		0.18	0.60	0.80	0.00	0.16						
	Mar		0.18	0.60	0.80	0.00	0.14						
South Korea	Feb		4.68	0.27	4.84	0.10	1.10						
	Mar	: 1.10	4.68	0.27	4.84	0.10	1.10						

World Rice Supply and Use (Milled Basis) 1/ (Cont'd.)

The origin of the decrease in the ending stock (-4,7 in 2006 & -3,7% in estimate 2007) is to be seen in the consumption evolution both in producing countries and in major

1/ Aggregate of local marketing years. 2/ Total foreign and world use adjusted to reflect the differences in world imports and exports. 3/ World imports and exports may not balance due to differences in some countries. 4/ India, Pakistan, Thailand, and Vietnam. 5/ Brazil, Indonesia, Hong Kong, Cote d'Ivoire, Nigeria, Philippines, selected Middle East, the EU-25. 6/ Trade excludes intra-trade. 7/ Selected Middle East includes Iran, Iraq, and Saudi Arabia. 8/ Central American and Caribbean countries.

The major producer China's situation is estimated globally balanced, but last weather news leads to be less optimistic and to be opened to re estimations.

importers.

The forward curve on CBOT's contracts remains strongly in contango implying that the recent stress on export to Mexican market is considered of limited impact consequences.

However the market medium term view is not quite clear as contango and backwardation structure still endure.



The price curve does not anticipate a major change in the market

The basic risk between the main geographical areas has so far increased due to the significant trend gap with a price range in the US from 180 to 200 \$/t to be compared to Indiian origin quote from 280 to 292, 200 to 210 from Viet Nam and Thai one from 300 to 324\$/t



The basic local market trends are intrinsically bullish on one year horizon with regular downward correction. If the market pattern reproduces the previous six month cycle, having so, a different market analysis from the US MARKET, the way upward seems reasonably large.

INDIA long rice prices evolution Strongly bullish

SARBATI RICE Indian price evolution (long grain PUNJAB) bullish but stabilizing



The higher quality rice presents a more stable evolution with market correction less frequent and postponed in comparison with the more standard quality.



On the same period the upper quality had very steep bullish trend over 2006 that stabilized since year end.

These types of information conduct to consider that standard of living have significantly improved in INDIA allowing a less stringent control by the Government.

The information available for BASHMATI RICE from Pakistan is not very significant but confirms the global significant increase in prices

BASHMATI RICE Indian price evolution (extra long grain) on a stabilization mood after strong progression



PAKISTAN BASHMATI RICE price evolution strongly bullish but not liquid

The trend on the VIET NAM origin is also rather positive with a limited downward pressure detected from end of September 2006 on



VIET NAM rice's prices evolution Long rice 5% broken in a stabilizing mode with some moderate bullish trend

On the main producer market CHINA the trend is also strongly bullish, despite limited data available

The prices are given on a regional basis with strong difference between qualities.

It appears that the bullish trend is strong and confirmed in every compartment of the market

The Chinese market price lists are not well documented but the trend is strongly bullish especially in the medium quality range



CHINA rice's prices evolution Guanzhou Early Long Paddy



CHINA rice's price's evolution Guanzhou Med short Paddy

The differentials by locations are significant with prices ranges for the medium quality that spread between:

USA CHICAGO CHINA INDIA VIET NAM ITALY 219.90 to 245.6 USD/t 327.49 to 396.34 USD /t 445.44 to 777.64 for BASHMATI USD/t 297.50 USD/t 279.50 USD/t

Considering the wide range of prices distributed on numerous quality specifications the spreads of prices appear relatively coherent on the various studied markets

CONCLUSION

The bullish trend has gone to a halt in a very strong manner, in the US but on a rather local trade dispute based on heath safety and on regulation. This modification has not distorted the forward structure of the market and so seems considered to find a solution.

The global trend in producing countries is very strongly bullish based on stable trend on consumption and a production that may be affected by weather adverse conditions.

The analysis would have been more accurate with some study of the AFRICAN MARKET, but data are not yet available.

WHEAT

Key points

The evolution of the price has turned bullish at the end of the last crop and then turn to a moderate bearish mode in every type of the product range

The reaction of the spot market to bio energy anticipations must be carefully monitored as they have different implications related to production zones

The important impact of the increase of the acreage in RUSSIA, UKRAINE and KAZAKSTAN will continue to impact the EUROPE and CENTRAL ASIA market structure.

The evolution of the needs in CHINA and INDIA seems sufficient to equilibrate the market globally

The evolution of the incorporation of alcohol in gasoline for the driving season may have some impact on the price, but the sensitivity centered on WEST EUROPE will have a far more limited impact than corn in the US.

Market analysis

The market trend show mix forces involved

The global bullish trend in mid 2006 which strongly accelerated in September had rapidly adopted since October a softer global trend. The prices staying however in the upper range of the curve in a range of 4 to 4.75 USD/bu, near the bull of 1989 and 1996.



WHEAT CBOT bearish tend strongly affected by USDA corn estimates changes and unfavorable weather The effect of the USDA stringent estimate revision conducted the market to a strong downward reaction in relation to the funds position in the market and some substitution's, effects for animal feeds, then inducing a more bullish mode on news of significant freeze of winter planting.

However the open position on the market is nearly balanced and the medium term view is clear as limited contango and backwardation structure endure giving a very limited prospective of evolution



The basic risk between the main geographical areas is significant with a price range in the US from 4 to 4,8 \$/ bushel ie 147 to 176,4 \$/t to be compared to European origin quote from 225,15 to 273 \$/t, Argentinean's 120.2 \$/t Chinese's 197,1 to 221,7 \$/t and Australian's one from 221 to 249.5 \$/t.

For the European origins the currency impact is very significant and is cumulative to a very strong price evolution linked to energy solution



In Australia after a significant weather impact of the tendency which was is clearly oriented to easing in prices has been clearly impacted by the weather in the US

The market potential imbalance is reflected in the forward curve

France wheat prices confronted to a very strong upward correction and currency pressure Australia's wheat price is stuck to evolution in a long and stable price range which reversed a six months slightly bearish trend



In Russia even with a strong increased prospect in the crop estimate the price stay on a bullish trend



Despite the increase of acreage in Russia, Central Asia and Ukraine, the impact on the global production growth is considered limited in the USDA projections (ie, with an impact of less than 10% of the world production). Taking in consideration risk linked to weather forecast the volume is posted decreasing of 6.5% worldwide.

Wheat prices for back sea evolution are well oriented for expansion

WASDE-444-19

World Wheat Supply and Use 1/ (Cont'd.) (Million Metric Tons)

		:		Supply		 :	Use		:
Region		:		:	:	:=====================================	tic 2/	:	:Ending :stocks
		:E :	eginning stocks	:Produc : tion		:=====================================		:: :Exports	:
		:			2006/07	(Project	ed)		
World 3/		:							
February		:	146.93	592.03	109.78	107.23	618.16	109.04	120.80
March		:	147.46	593.11	109.12	108.03	619.34	108.02	121.23
United States		:							40.05
February		:	15.55	49.32	3.13	3.95	31.33	23.81	12.85
March		÷	15.55	49.32	3.13	3.95	31.33	23.81	12.85
Total foreign February		:	131.38	542.71	106.65	103.28	586.83	85.23	107.94
March		÷	131.91	543.79	106.00	103.28	588.01	84.21	107.94
Major exporters	s 4/	÷	101.01	010175	100.00	101100	000101	01121	100.00
February	•/	÷	40.43	169.27	7.13	68.08	138.97	55.50	22.37
March		;	40.91	169.05	7.13	68.88	140.26	54.50	22.33
Argentina	Feb	:	0.50	14.20	0.01	0.08	4.90	9.50	0.31
-	Mar	:	0.50	14.20	0.01	0.08	4.90	9.50	0.31
Australia	Feb	:	9.26	10.50	0.08	4.20	6.90	10.50	2.43
	Mar	:	9.76	10.50	0.08	4.50	7.20	10.50	2.63
Canada	Feb	:	9.71	27.30	0.25	5.80	10.17	20.50	6.59
	Mar	:	9.71	27.30	0.25	5.80	10.17	20.50	6.59
EU-25 5/	Feb		20.97	117.27	6.80	58.00	117.00	15.00	13.04
	Mar		20.95	117.05	6.80	58.50	118.00	14.00	12.80
Major importers	s 6/	:							
February		:	59.40	168.54	53.75	7.73	219.69	5.20	56.81
March Brazil	Feb	:	59.40	168.54	53.55 7.50	7.73 0.10	219.54 10.40	5.15	56.80
Drazii	Mar	-	1.33 1.33	2.25	7.50	0.10	10.40	0.05 0.05	0.63 0.63
China	Feb		34.89	103.50	0.70	4.00	10.40	2.50	35.59
China	Mar		34.89	103.50	0.70	4.00	101.00	2.50	35.59
Sel. Mideast		-	6.06	18.80	10.00	1.40	29.44	0.60	4.82
	Mar		6.06	18.80	9.80	1.40	29.29	0.55	4.82
N. Africa 8/	Feb	;	9.84	18.33	16.20	0.30	34.78	0.22	9.37
	Mar	:	9.84	18.33	16.20	0.30	34.78	0.22	9.37
Pakistan	Feb	:	3.15	21.70	0.20	0.40	21.90	0.50	2.65
	Mar	:	3.15	21.70	0.20	0.40	21.90	0.50	2.65
SE Asia 9/	Feb		1.99	0.00	10.05	1.12	10.02	0.41	1.61
	Mar		1.99	0.00	10.05	1.12	10.02	0.41	1.61
Selected other		:						_	
India	Feb		2.00	68.00	6.00	0.30	72.70	0.30	3.00
RCH 10	Mar		2.00	69.35	6.00	0.30	73.55	0.30	3.50
FSU-12	Feb Mar		15.17 15.17	86.07 86.02	4.44 4.44	21.56 21.56	73.90 73.90	17.99 17.99	13.79 13.74
Russia	Feb		3.81	44.90	4.44	14.10	37.10	10.00	2.81
Russia	Mar		3.81	44.90	1.20	14.10	37.10	10.00	2.81
Kazakhstan	Feb		4.28	13.50	0.02	2.80	8.10	5.00	4.70
	Mar		4.28	13.50	0.02	2.80	8.10	5.00	4.70
Ukraine	Feb		2.41	14.00	0.10	2.10	11.50	2.80	2.21
	Mar		2.41	14.00	0.10	2.10	11.50	2.80	2.21

1/ Aggregate of local marketing years. 2/ Total foreign and world use adjusted to reflect the differences in world imports and exports. 3/ World imports and exports may not balance due to differences in marketing years, grain in transit, and reporting discrepancies in some countries. 4/ Argentina, Australia, Canada, and the EU-25. 5/ Trade excludes intra-trade. 6/ Brazil, China, Japan, Mexico, N. Africa, Pakistan, selected Middle East, and Southeast Asia. 7/ Lebanon, Iraq, Iran, Israel, Jordan, Kuwait, Saudi Arabia, Yemen, United Arab Emirates, and Oman. 8/ Algeria, Egypt, Libya, Morocco, and Tunisia. 9/ Indonesia, Malaysia, Philippines, Thailand, and Vietnam.

USDA wheat production – consumption estimates

CONCLUSION

The structure of the market is very segmented with different basic trend in action, in a situation globally balanced in volumes. There seems to be multiple possibilities of arbitrage for traders reinforced by weather uncertainties.

Global player would have a strong market advantage if the freight evolution is not too bullish.

The situation of local or regional players would be strongly impacted by weather uncertainties and need to be followed closely. .

SOYA BEANS

Key points

The evolution of the price followed the positive trend induce by the focus on renewable energy fuel. This trend turned on more bullish mode since October 2006.

The revised projection made by USDA on corn, the delays in corn planting induced by unfavorable weather, the bumper ARGENTINIAN crop lead to a strong bearish reaction. Would it be sufficient to modify the strong up trend of the complex?

The Chinese crop forecasts are stable in comparison with the previous season and the Chinese buyers have delayed their orders

The bio energy impact on the vegetable oil sector seems less significant than for corn and wheat

Market analysis

The market trend show mix forces involved

The market shows a bullish global trend since September 2006 and a significant recovery from reverse trend experienced from 2004 and 2005. The evolution seems to be more in line with a 10 years cycle effect.



SOYA CBOT Marsh 2006/april 2007 under pressure of corn planting The market is under pressure of a significant shift in planting due to damages anticipated in the winter wheat crop

This reversal has no impact on a strong contango market structure that stays nearly unchanged from March to April

How ever the market medium term view is not quite clear as backwardation structure is seen at the end of the curve.



The basic risk between the main geographical areas is significant with a price range in the US from 7 to 8 \$/ bushel ie 257.2 to 293.9 \$/t to be compared to Brazilian origin quote from 265.83 to 280, to Chinese Dalian market quote of 386,66 to 395.74 \$/t and Indian one from 382,21 to 415,53 \$/t

The currency evolution between BRL an USD has conduct to a similar range of price offer from the US and BRAZIL



The basic local market trends are intrinsically bullish on one year horizon having then a different market dynamic from the US MARKET. However the stringent correction

The forward curve reacts on a moderate tone to the present uncertainties

Soya seeds INDORE the bullish trend is influenced by the shift of the US MARKET encountered at the end of March induced a significant modification of the trend gradient and in INDIA reversed the path.



In China the bullish trend appears on a more soft and robust mode. The correction base on the potential shift of planting has been of very limited effects

Back to basic the comparison between the 2006 estimates and the mars 2007 forecasts conduct to a strong evolution in the US production (4.86%) with an significant increase of the ending stocks (+32,5%)

WASDE-444-15

			·									
	:	:		Projections								
Item	: 2004	/05 : 2005/06 : Est.		March								
SOYBEANS :	:	: Million acres										
Area	:											
Planted	: 75	.2 72.0	75.5	75.5								
Harvested	: 74	.0 71.3	74.6	74.6								
Vield our bounded	:	Bushels										
Yield per harvested acre	: 42	.2 43.0	42.7	42.7								
	:	Million bushels										
Beginning stocks	: 1	12 256	449	449								
Production	: 3,1	24 3,063	3,188	3,188								
Imports	:	6 3	4	4								
Supply, total	: 3,2	42 3,322	3,642	3,642								
Crushings	: 1,6	96 1,739	1,780	1,780								
Exports	: 1,0	97 947	1,100	1,100								
Seed	:	88 93	91	87								
Residual	: 1	04 94	75	79								
Use, total	: 2,9	86 2,873	3,046	3,046								
Ending stocks	: 2	56 449		595								
Avg. farm price (\$/bu) 2/	: 5.	74 5.66	5.90- 6.50	6.10 - 6.50								

U.S.	Soybeans	and	Products	Supply	and Use	(Domestic	Measure)	1/
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SOYA BEAN DALIAN IN CHINA the pass of evolution is moderate On a world basis the evolution forecast of 5.53% doesn't take into account the shift of acreage from wheat anticipated supra. The evolution in Brazil (+3.6%) is limited, but the 10% in Argentina may be underestimated as a favorable weather evolution is observed since estimations

VX408-444-20

World Soybean Supply and Use 1/ (Willion Wetric Tons)

The significant stocks push heavily on the price evolution

		:		Supply		:	Use		:			
		ž.				:			Ending			
Region		÷		-	:	÷		:	:stocks			
		־	eginning	-Reoduc-	÷	: Doe	setic		:			
		÷	and the second second	: tion				:Exports				
		•										
		÷				4/05						
World 2/		÷	30.00	215.72	63.71	175.60	205.15	64.64	40.45			
United States		÷	3.06	05.01	0.15	46.16	51.40	29.06	6.96			
Total foreign		÷	35.75	130.71	63.55	129.52	153.74	34.70	41.49			
Major exporters Argentina	М.	÷	31.10	96.05	$1.20 \\ 0.69$	57.54 27.31	$\frac{62.04}{20.75}$	32.59 9.57	33.80			
Argentina Brazil		Ξ.	15.51	53.00	0.40	29.25	12.10	20.14	16.75			
Major important	a. 4	÷	3.62	19.55	51.95	53.33	60.34	0.42	6.36			
Chine	1997 - C	2	2.10	17.40	25.00	30.36	40.21	0.19	4.70			
20-25		-	0.90	0.75	14.54	14.00	15.15	0.01	0.07			
Japan			0.10	0.17	4.30	3.15	4.50	0.00	0.25			
Massico			0.04	0.13	3.64	3.73	3.76	0.00	0.05			
and the second sec				a na stati		10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	at a 191	1. 1. 10 M	an a randi			
					2005/06	(Setting)	(Dec					
World 2/		÷	40.45	217.09	64.00	104.29	213.95	64.07	52.33			
United States		÷	6.96	03.37	0.09	47.32	52.41	25.78	12.23			
Total foreign		÷	41.45	134.53	63.90	136.97	161.53	36.29	40.10			
Major exporters	M =	\$	33.00	\$9.50	0.60	61.09	65.49	35.56	32.93			
Argentina		•	16.96	40.50	0.50	31.09	33.34	7.25	17.45			
Brazil		•	16.75	55.00	0.00	20.05	30.65	25.91	15.27			
Major importers	M_{-}	Ξ.	6.36	10.65	53.07	56.40	71.70	0.39	591			
China		÷	4.70	16.35	20.32	34.50	44.54	0.35	4.47			
87-25		÷	0.07	0.06	13.93	13.31	14.73	0.02	0.92			
Japan		÷	0.26	0.23	3.96	2.02	4.19	0.00	0.25			
Mexico		÷	0.05	0.15	3.67	3.70	3.02	0.00	0.04			
		÷			2006/07	(Protect						
World 2/					2000101	erre lees						
February			52.23	220.40	62.21	193.33	222.70	69.63	57.43			
March		5	52.33	229.40	62.13	194.12	223.04	69.51	57.50			
United States		-										
February		1	12.23	06.77	0.11	40.44	52.97	29.94	16.21			
March		•	12.23	06.77	0.11	40.44	52.97	29.94	16.20			
Total foreign		•										
February		÷	40.00	141.63	69.10	144.09	169.01	39.69	41.23			
March		÷	40.10	142.63	69.02	145.60	170.07	39.57	41.30			
Major exporters	M_{-}	÷										
February		÷	32.01	104.70	1.04	63.60	67.73	36.40	34.41			
March		•	32.93	105.70	0.04	64.10	60.47	36.45	34.56			
Argentina	Feb Har		17.45 17.45	44.00	0.93 0.73	34.50	$36.07 \\ 36.57$	7.35 7.25	10.96			
Brazil	Feb	-	15.27	56.00	0.10	27.90	39.37	25.75	15.37			
START.	Ner:	-	15.27	57.00	0.10	27.90	10.17	25.90	16.10			
Major important		2	4.0 - 4.7	*****	w	4.1.99	49.444	20.00	40.40			
February	99 10		5.91	10.55	57.04	59.06	75.70	0.19	5.41			
March		÷	5.91	10.55	57.01	59.99	75.72	0.43	5.34			
China	Feb		4.47	16.20	31.50	37.50	47.05	0.15	3.97			
	Ner -	-	4.47	16.20	31.50	37.50	47.05	0.19	3.93			
80-25	Feb		0.92	0.92	14.14	13.67	15.05	0.01	0.91			
	Mar	÷	0.92	0.92	14.14	13.67	15.05	0.02	0.90			
Japan	Feb		0.25	0.20	4.05	2.00	4.24	0.00	0.26			
	Max	-	0.25	0.20	4.10	2.93	4.29	0.00	0.26			
Mexico	Feb		0.04	0.16	3.76	3.00	3.92	0.00	0.04			
	Mar		0.04	0.16	3.70	3.90	3.94	0.00	0.04			

1/ Data based on local marketing years except Argentins and Brazil which are adjusted to an October-September year. 2/ World imports and exports may not balance due to differences in local marketing years and to time laps between reported exports and imports. Therefore, world supply may not equal world use. M/ Argentins, Brazil and Paraguay. 4/ Japan, Chins, and EU, Herico, and Southeast Asis (includes Indonesis, Malaysis, Philippines, and Thailand). A meaningful analysis of the edibles oils markets is too complex and out of the scope of the present and limited exercise, and the clear pattern taken to the bio-diesel shift in theirs utilizations is part of new forces in the market. A significant part of the evolution of the soy bean market is clearly connected to this evolution.

Commodity	:	output :	Total Supply	Trade	Total : Use 2/ :	Ending Stocks
	:					
				Woold		
liseeds						
2004/05	÷	301.01	425.20	74.60	301.92	56.74
2005/06 (2006/07 (300.12	444.00	76.39	317.29	61.70
2006/07 C	Contraction of the second s	397.10	450.91	02.50	330.09	63.75
	nry : roh :	397.10	460.91	02.50	333.55	63.79
an Mineals		222.0	1000.00	64.64	2010 A. 1. 10 M	60.00
2004/05		205.07	212.42	60.25	203.07	7.57
2005/06 6	tet.) :	214.91	222.40	65.70	214.64	6.10
2006/07 6	Prof. 1 :					
Tebru	NEV :	224.22	231.11	67.02	223.40	5.94
Max	rah :	225.60	231.70	60.22	223.74	5.99
Regetable Gils	:					
2004/05	:	111.36	119.70	42.56	100.32	9.72
2005/06 0	lat.) :	117.92	127.64	46.43	115.65	9.24
2006/07 0				and the second second		
Febru		124.05	134.06	40.52	122.10	9.70
Have	rah :	124.33	133.57	40.52	122.54	9.16
	:		Un:	ited States		
liseeds	•					
2004/05	:	95.94	100.77	30.71	50.17	0.22
2005/06 0		95.53	104.49	26.01	51.90	14.20
2006/07 (entra Martina de la					
Febru		96.00	$112.02 \\ 112.00$	$31.02 \\ 31.04$	53.10 53.03	17.49 17.59
NO: Sineals	rah :	96.UU	112.00	31.94	53.03	17.59
2004/05		39.27	41.07	6.96	13.90	0.22
2004/05		40.02	41.90	0.70 7.65	33.90	0.35
2005/06 0		400 - O.E	41.340	1.60	33.30	9.30
2006/07 g		41.14	43.16	0.12	34.64	0.33
	nry : roh :	41.10	43.13	0.19	34.61	0.33
an Angetable Gils		10.0 × 1.1	No. of a shall			10. alt
2004/05		9.76	12.39	0.04	10.45	1.09
2005/06 0	int.) :	10.42	13.90	0.90	11.20	1.00
2006/07 6						
Febru	a second fill a second second	10.30	14.64	1.09	11.99	1.55
	rah :	10.36	14.60	1.12	11.93	1.56
	:					
			2 0	creign 3/		
liseeds	:		_			
2004/05		205.07	324.43	43.97	251.76	40.45
2005/06 0		292.59	340.37	49.50	265.39	47.57
2006/07 (
Febru		300.30	346.90	51.40	276.99	46.26
	rah :	302.26	340.91	51.46	270.51	46.40
lineals	:			-		
2004/05		166.61	171.41	53.29	169.97	7.35
2005/06 0		174.09	100.50	58.04	100.74	5.03
2006/07 0				-		
Febru		103.79	107.95	59.63	100.75	5.62
	rofi :	104.50	100.65	60.04	109.13	5.66
egetable Gils	-		107 m	44.70		
2004/05 2005/06 6	2. 1. 1. 1. 1.	101.60 107.50	107.31	$41.72 \\ 45.53$	97.07	0.63
		107.50	113.74	40.53	104.45	7.44
2006/07 (11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	47.43		
Febru		113.67	119.42		110.10	0.23
HOL	rch :	113.96	110.96	47.40	110.61	7.60

World	and	v.s.	Supply	and	Use	for	011seeds	1/
		- 00	Ullion b	ietari	lo Te	(ans)		

1/ Aggregate of local marketing years with Erazil and Argentina on an Oct.-Sept. year. 2/ Crush only for oilseeds. 3/ Total foreign is equal to world minus United States.

CONCLUSION

The bullish production forecast doesn't seem to be sufficient to put major pressure on the market, strongly supported by an energy oriented shift of the use. If this new application seems to be traduced in price with a gap in its trend to the momentum given to corn, this more delayed evolution seems more robust and more wide spread.

The correction seen in the prices might be turned down by a significant recover of the level of volume diverted to the new potential usages which seem technically easier to process and distribute.

Despite the strong downward signal it seems that there is no major threat on a 90 days tenor

However analyzing the economics, the leadership of soy based on its various capabilities as animal feed and oil provider, may be challenged by more efficient grains as regard to their oleo content.

COTTON

Key points

The evolution of the price has been significantly impacted by the important modification of the structure of the production area with the major development of the Brazilian origin. This modification had a significant impact on the price evolution.

Regarding the African production the currency impact is very important and the relation of XAF to EURO is a new a matter of discussion.

USDA estimate of the planted area and of the potential of the crop volume is in correlation with consumption evolution.

The reaction of the US market has limited interlinks with regional prices evolutions and in some region the evolution is strictly correlated to local events. (Pakistan)

The difference of quality between origins is also a strong decorelation factor

The evolution of the incentive paid by the American Government in the context of important budget deficit and the WOLD TRADE ACTION as not yet induce significant impacts.

Market analysis

The market trends show mix information difficult to reconcile



Cotton CBOT 2006/ 2007 prices show a retreat in contradiction with production forecasts The NYCE market shows a bearish global trend since mach 2006. The retreat is significant from 62 ct/lb to 49. but until end of March the evolution seems stable in a range between 52 and 58 cts/lb. Since the downward pressure increased, leading the trend, in a near future, to a price zone in the range of 47 to 45.cts/lb.

The information data from NYMEX is less pessimistic with a global stable picture with however a limited market correction leading to price range between 52 and 57 cts/lb.



NYMEX new market appears more in correlation with the world trend

This view seems to be confirmed by the data collected by the COTLOOK INDEX A which shows a positive market trend since January 2005 and stable and moderate upward market picture since March 2006.

The recent downward pressure is also present but with a moderate pace and still in the global price range of 56 to 64 cts/lb



The impact of this relatively significant evolution seems to be the result of better weather pattern in the US growing states after a delayed planting due to drought worries

COTLOOK show a stable upward trend that develops in a limited price range The COTLOOK long term evolution tends to conclude to a global recovery sustained by a fundamental market demand increasing at a rate of 3% justifying a price objective in progress of the price range from 58.0 to 64.0.



COTLOOK LONG TERM shoes a market more stable with a positive price trend

The upper estimates had confirmation in the forward curve with a strong contango picture and a stable price objective.



The structure of the offer is not on a move

The basic risk can't be assessed with sufficient accuracy as the data bases to follow this aspect of the trend are not currently available and need some investments and delays.

The spot prices reported on the main textile users' market are quite confusing with significant gap between the main geographical are, as the following prices' ranges show:

-		
	Africa	57.90 to 58.90 cts/lb
	Brazil	63.95 cts/lb
	India	162.2 cts/lb to 195,9 long 433.3 cts/lb
	China	65,97 to107,9 cts/lb essentially according to locations
	Uzbekistan	56,22 cts/lb
	And Egypt	long 112 cts /lb



Pakistan cotton confirms a positive price pattern



CHINA ZHENGZHOU COMMODITY EXCHANGE offers a very different picture

Despite a limited access to details in prices in the African producing countries, the evolution of a composite price for the region shows a trend in correlation with the world market through COTLOOK.

A break of the relatively optimistic trend in February 2007 leads to a burden on the global positive pattern.





The trend followed from South American origins seems to bring the most important pressure in the market accelerating the strongly bearish pattern.

The African composite prices have broken in February a relative strong bullish market trend

ARGENTINA seems pressing strongly lower

Back to basic the comparison between the 2006 estimates and the March 2007 forecasts conducts to confirm the trend information given by the COTLOOK and NYMEX of a normal evolution in the world production (+2,65%) with an significant US decrease of 9,04% after a more normal increase of the 2006 estimate (+2,75).

WASDE-444-26

World Cotton Supply and Use 1/ (Million 480-pound bales)

	: Supply : Use :						:
Region	:						Ending
	:Beginning	: tion	-	:Domestic	: Exports:	2/	:stocks :
					· · ·		======
	:		200	4/05			
	-		200	1/05			
World	: 43.03	120.12	33.39	108.82	34.98	-1.12	53.87
United States	: 3.45	23.25	0.03	6.69	14.44	0.11	5.50
Total foreign	: 39.58	96.87	33.36	102.13	20.54	-1.23	48.37
Major exporters 4/	: 14.80	45.55	1.89	23.50	16.60	-0.19	
Central Asia 5/	: 1.72	8.07	3/	1.51	5.92	0.00	
Afr. Fr. Zone 6/	: 1.30	4.93	3/	0.20	4.13	0.00	
S. Hemis. 7/	: 6.55	10.34	0.45	5.26	4.23	-0.20	
Australia	: 0.89	3.00	3/	0.07	2.00	-0.12	1.96
Brazil	: 4.63	5.90	0.21	4.20	1.56	-0.10	5.08
India	: 4.19	19.00	1.04	14.80	0.66	0.00	8.76
Major importers 8/	: 22.88	47.42	28.72	73.87	2.59	-1.06	23.62
Mexico	: 1.14	0.63	1.81	2.10	0.14	0.03	1.32
China	: 14.96	29.00	6.39	38.50	0.03	-1.25	13.06
EU-25 9/	: 0.97	2.31	3.08	3.47	1.65	0.06	1.16
Russia	: 0.20	3/	1.45	1.43	0.00	0.00	0.22
Turkey	: 1.48	4.15	3.41	7.10	0.15	0.00	1.79
Pakistan	: 1.90	11.14	1.76	10.75	0.56	0.03	3.46
Indonesia	: 0.37	0.03	2.20	2.15	0.02	0.05	0.38
Thailand	: 0.42	0.06	2.28	2.10	0.00	0.03	0.63
Bangladesh	: 0.35	0.06	1.85	1.88	0.00	0.01	0.38
	:		2005/06	(Estimate	d)		
	:						
World	: 53.87	113.94	44.00	115.80	44.67	-2.60	
United States	: 5.50	23.89	0.03	5.89	18.04	-0.56	
Total foreign	: 48.37	90.05	43.98	109.91	26.63	-2.04	
Major exporters 4/	: 22.33	43.57	1.54	25.09	22.09	-0.09	
Central Asia 5/	: 2.36	8.36	3/	1.46	7.00	0.00	
Afr. Fr. Zone 6/	: 1.90	4.20	3/	0.19	4.44	0.00	
S. Hemis. 7/	: 8.04	8.96	0.61	5.16	5.57	-0.10	
Australia	: 1.96	2.80	3/	0.06	2.88	-0.12	
Brazil	: 5.08	4.70	0.31	4.05	1.97	0.00	
India	: 8.76	19.05	0.40	16.50	3.45	0.00	8.26
Major importers 8/	: 23.62	42.93	40.09	80.39	2.86	-1.96	
Mexico	: 1.32	0.64	1.74	2.10	0.25	0.03	
China	: 13.06	26.20	19.28	45.00	0.04	-2.15	
EU-25 9/	: 1.16	2.49	2.30	2.70	2.00	0.06	
Russia	: 0.22	3/	1.43	1.43	0.00	0.00	
Turkey	: 1.79	3.55	3.38	6.90	0.13	0.00	
Pakistan	: 3.46	9.85	1.66	11.75	0.32	0.03	
Indonesia	: 0.38	0.03	2.20	2.18	0.02	0.05	
Thailand	: 0.63	0.05	1.89	2.05	0.01	0.03	
Bangladesh	: 0.38	0.07	2.21	2.20	0.00	0.01	0.46

1/ Marketing year beginning August 1. Totals may not add exactly and trade may not balance due to rounding and other factors. 2/ Generally reflects cotton lost or destroyed in the marketing channel; for Australia, Brazil, China, and the United States, reflects the difference between implicit stocks based on supply less total use and indicated ending stocks. 3/ Less than Dased on supply less total use and indicated ending stocks. 3/ Less than 5,000 bales. 4/ Includes Egypt and Syria in addition to the countries and regions listed. 5/ Azerbaijan, Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan. 6/ Benin, Burkino Faso, Cameroon, Central African Republic, Chad, Cote d'Ivoire, Mali, Niger, Senegal, and Togo. 7/ Argentina, Australia, Brazil, Paraguay, South Africa, and Zimbabwe. 8/ In addition to the countries and regions listed, includes Hong Kong, Japan, South Korea, Taiwan, and Vietnam. 9/ Includes intra-EU trade.

The situation is still a bit confusing and in absence of detailed data from local physical price evolution the forecast need to be very cautiously interpreted.

The production forecasts and ending stock bring some stream to more optimistic evolution

WASDE-444-27

World Cotton Supply and Use 1/ (Million 480-pound bales)

		(M1	1110n 48	30-pound	bales)			
Region		: Supply			: Use :			: Ending
		:Beginning	: Produc-					stocks
		: stocks	: tion	:	:	: :		:
		:		0005/00				
World		:		2006/07	(Projected	1)		
February		: 54.31	116.56	40.49	121.35	39.98	-2.89	52.92
March		: 53.95	116.75	39.01		38.54	-2.75	
United States		:						
February		: 6.05	21.73	0.03	5.00	14.50	0.00	8.30
March		: 6.05	21.73	0.02	5.00	14.00	-0.01	8.80
Total foreign		:						
February		: 48.26	94.83	40.47		25.48	-2.89	
March		: 47.90	95.02	39.00	116.54	24.54	-2.74	43.58
Major exporter	в 4/	:						
February		: 20.71	44.71	1.86		21.93	-0.09	
March Central Asia		: 20.35 : 2.27	44.87 8.21	1.96 3/		20.95 6.84	0.06	
Central Asia	5/FeD Mar		8.21	3/		6.84	0.00	
Afr. Fr. Zn.			4.44	3/		4.44	0.00	
ALL. PL. DR.	Mar		4.20	3/		4.07	0.10	
S. Hemis 7/	Feb		8.86	0.81		4.50	-0.10	
	Mar		8.76	0.91		4.20	-0.05	
Australia	Feb	: 1.94	1.20	3/	0.06	2.25	-0.12	0.96
	Mar	: 1.94	1.10	3/	0.06	2.20	-0.07	0.86
Brazil	Feb	: 4.07	6.00	0.45	3.95	1.50	0.00	5.07
	Mar		6.00	0.55		1.30	0.00	
India	Feb		21.00	0.50		5.00	0.00	
	Mar	: 8.26	21.50	0.50	18.30	4.70	0.00	7.26
Major importer		:						
February March		: 25.35 : 25.35	47.01 47.01	36.27 34.72		2.18	-2.81 -2.81	
Marcn Mexico	Feb		47.01	34.72		2.20	0.03	
MEXICO	Mar		0.60	1.45		0.25	0.03	
China	Feb		30.90	15.50		0.05	-3.00	
	Mar		30.90	14.00		0.05	-3.00	
EU-25 9/	Feb		1.61	2.02		1.46	0.06	
	Mar	: 1.19	1.61	2.02	2.38	1.43	0.06	0.95
Russia	Feb	: 0.22	3/	1.43	1.43	0.00	0.00	0.22
	Mar	: 0.22	3/	1.43	1.43	0.00	0.00	0.22
Turkey	Feb		4.00	3.10		0.15	0.00	
	Mar		4.00	3.10		0.15	0.00	
Pakistan	Feb		9.70	2.30		0.15	0.03	
Indonesia	Mar Feb		9.70 0.03	2.20		0.20	0.03	
Indonesia	Mar		0.03	2.20		0.02	0.05	
Thailand	Feb		0.05	2.20		0.02	0.03	
INGLIGHT	Mar		0.05	2.00		0.00	0.03	
Bangladesh	Feb		0.07	2.30		0.00	0.01	
	Mar		0.07	2.30		0.00	0.01	

1/ Marketing year beginning August 1. Totals may not add exactly and trade may not balance due to rounding and other factors. 2/ Generally reflects cotton lost or destroyed in the marketing channel; for Australia, Brazil, and the United States, reflects the difference between implicit stocks based on supply less total use and indicated ending stocks. 3/ Less than 5,000 bales. 4/ Includes Egypt and Syria in addition to the countries and regions listed. 5/ Azerbaijan, Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan. 6/ Benin, Burkino Faso, Cameroon, Central African Republic, Chad, Cote d'Ivoire, Mali, Niger, Senegal, and Togo. 7/ Argentina, Australia, Brazil, Paraguay, South Africa, and Zimbabwe. 8/ In addition to the countries and regions listed, includes Hong Kong, Japan, South Korea, Taiwan, and Vietnam 9/ Includes intra-EU trade

CONCLUSION

The bearish trend that developed in April normally would go to a halt in a soft manner with a re balancing in favor of the producer that should not pressure too heavily the market still bearing important stocks.

The monetary evolution hanging heavily on the market rebalancing with a short term pressure transferred by the strength of EURO and a more distant move on the XAF value.

COCOA

Key points

The evolution of the price has been significantly impacted by the long drought that threatened the mid crop (between May and September 2007). The weather change that occurred at mid-April 20007 leads to a significant revue of the bullish trend.

The forecast for the Indonesian crop also affected by drought are given 20% lower than the previous one.

The political split of the IVORY COAST being resolved, there may be some risk on the quantity to be delivered by GHANA that benefit from significant smuggling from its neighboring country during the civil War.

The evolution of conditions of pricing inside IVORY COAST from a war economy to a more regular pattern may lead to price modifications whose trend depends on the volume involve in smuggling and government decisions on tax.

Market analysis

The market trend shows a very strong bullish pattern with a stringent correction

The market shows a very bullish global trend since October 2006, but the prospect of a major drought weather pattern that may have threatened the Mid Crop has been reversed by recent shower on the crop area. The effect of the drought however seems to be significant as ICCO revised its forecasts from 400000t to 320000t production.



The bull born on weather had a brutal reversal

According to traders' sources this figure seems very optimistic and the level should be rather between 200 000 and 250 000t.

The data for the main crop in IVORY COAST are established with a limited reduction from the previous one (969 757 to 969 000t) and GHANA present an increase from 476 839t to 510 608t for the first 24 weeks of the main crop.

The impact of this drought on price evolution may be significant according to the funds reaction: ready or not to follow the suit.

Between LONDON and NYCE the feelings seems already quite different. Globally NYCE pursue the previous trend channel, while LONDON estimate a major improvement of the crop following rather the ICCO estimate than the trader's ones



The market reaction is more pessimistic in NEW YORK

This reversal doesn't conduct the market to backwardation and, the pursuit of a relatively strong contango structure confirms that globally the estimate leads toward a modest global crop deficit before the main crop.



The junction between the 2008 main crop and mid crop is seen difficult
The different forward curves displayed by the related markets confirm the feeling with a much more strong and persistent bullish differential in NEW YORK than in LONDON.



No such matter in New york but the gap on the mid crop is seen difficult

The NYMEX picture shows a radical modification of market feeling between March and April with a backwardation on the second settlement date in March.



The main concern is over for CSC

The basic risk between the main origin is managed partly by the market with published differential of 100 for the GHANA areas

However the price range between LONDON and NEW YORK give ways to an active traditional arbitrage business. On April 25 the quote were in USD/T 2008 for LIFFE, 1856 for NYMEX and 1845 for NYBOT.

2102 USD/T

2212 USD/T

2082 USD/T 2068 USD/T

2408 USD/T

1849 USD/T

1894 USD/T

Spot prices from origin which mix freight impact, quality and country/crop risk give a fair view of what is managed in the soft markets by traders and mills.

IVORY COAST CIF NEW
GHANA CIF NWE
NIGERIA CIF NWE
CAMEROUNCIF NEW
EQUADOR FOB
MALAYSIE EXD
SULAWESI EXD

On the other hand the long term evolution of the price describes a situation of recover from a period of over production, linked partly to the new European evolution of the cocoa product regulation authorizing to incorporate various fat different from cocoa butter in the cocoa product.

From the consumer point of view, there has been a clear shift in the quality and a need of more selective approach in the choice. The development of various quality products with origin certification seems for me to guaranty a recovery.



The impact of the drought on availability of CI cocoa is matter of divergent estimates

> The basic local market trends are intrinsically bullish on four year horizon, but the strong recovers is only based on drought risk perception.

> On a more limited scope we have a confirmation of the trend and limited reaction to weather news that gives some momentum to the US market quotes and market structure

This evolution linked to weather constrains put the market in a significant deficit of over 100000T for the first time since 2000/2001.

The situation has allowed important moves in the prices and the situation is not really fixed and will necessitate a close follow up on the basis of potential quality disputes and of delivery failures.

These risks however have for the time being a rather limited potential impact on the main operators.

Regarding the situation of the various producing countries the most important impacts forecasted are supported by NIGERIA with a loss in volume of 11% and by IVORY COAST of 7,7%.

The modest impact on Ghana production in my opinion must be taken with some care as in the previous crop the country has benefiting of smuggling from IVORY COAST; in the differential may conduct to a more significant impact on the volume.



Crop Year (Oct-Sep)			lings	Surplus/ deficit	Total end- of-season stocks	Stocks to grinding ratio				
		in thousand tonnes								
		(Year on year charge)		(Your on your change)			(Percent)			
1997/98	2 693	-0.6%	2 7 5 2	1.5%	- 76	1 452	52.8			
1998/99	2 808	4.3%	2 743	-0.3%	+ 47	1 499	54.6			
1999/00	3 077	9.6%	2 960	7.9%	+ 97	1 596	53.9			
2000/01	2 858	-7.1%	3 063	3.5%	- 224	1 372	44.8			
2001/02	2 867	0.3%	2 885	-5.8%	- 37	1 336	46.3			
2002/03	3 1 6 9	10.5%	3 079	6.7%	+ 69	1 405	45.6			
2003/04	3 535	11.5%	3 236	5.1%	+ 277	1 682	52.0			
2004/05	3 383	-4.3%	3 347	3.4%	+ 2	1 684	50.3			
2005/06	3 675	8.6%	3 462	3.4%	+176	1 860	53.1			
2006/07	3 472	-5.5%	3 540	2.3%	- 103	1 757	49.6			
(forecasts)										



Source: ICCO Quarterly Bulletin of Cocoa Statistics, Vol. XXXIII, No.1, Cocoa year 2006/07 Posted: 3 April 2007

THE ICO forecast link to balancing back the market to the 2005 situation

The historic of cocoa production over ten years show a major evolution with a global increase of more than 36%. The forecast for the current crop marks a significant retreat of 5,5% over 2005/2006.

Production of cocoa beans (thousand formes)								
	2004/05				2006/07 (necesta)			
Africa	2380	70.4%	2625	71.4%	2479	71.4%		
Cameroon	184		167		175			
Côte d'Ivaire	1288		1408		1300			
Chana	509		740		720			
Nigeria	200		180		160			
Others	111		129		124			
America	443	13.1%	444	12.1%	447	12.9%		
Brazil	171		162		155			
Ecuador	116		115		118			
Others	158		167		174			
Asia & Oceania	660	16.6%	605	16.5%	546	15.7%		
Indonesia	460		500		440			
Others	100		105		108			
World total	3383	100.0%	3675	100.0%	3472	100.0%		

Source: ECCO Quarterly Bulletin of Cocco Statistics, Vol. 330301, No.1, Coccos year 2008/07 Ported: 3 April 2007

Note: Tatals may differ from sure of constituents due to rounding

On a longest view the major evolution is anticipated in GHANA production (+20,5%) while IVORY COAST will globally stabilize its outputs.

The other major contributor to the 10.7% global increase in the production should be BRAZIL with +33,6%

2002/03 2255 1352 497 173 160	2003/04 2550 1407 737 180 162	2004/05 2372 1286 599 200	2005/06 2477 1350 670	2006/07 2617 1401 740	2007/08 2693 1445	2008/09 2677 1407	2009/10	2010/11 2717
1352 497 173	1407 737 180	1286 599	1350	1401				2717
1352 497 173	1407 737 180	1286 599	1350	1401				2717
497 173	737 180	599			1445	1407		
173	180		670	2.40			1404	1400
		200		1.40	768	789	807	825
160	162		170	186	188	193	198	203
		185	160	188	186	184	183	182
428	462	445	443	459	434	496	538	552
163	163	171	160	164	179	185	213	221
86	117	116	120	123	125	127	128	129
47	47	30	40	41	41	42	43	44
510	526	561	547	547	505	574	5dp	575
36	34	29	30	31	32	32	33	35
							463	465
410	430	460	40	- 444	439	400	401	400
	3530	3378	3472	3623	3742	3747	3804	3845
	410 5171	410 430 5171 3539						

TABLE 2. FORECASTS OF NATIONAL AND REGIONAL COCCOA PRODUCTION THROUGH TO 2010/11.

The strong push of the GHANA production, may be taken with some care

Perhaps would it be interesting to investigate the Brazilian market despite the fact that it is already controlled by CARGILL; and to inquire on the impact of the CFC PROGRAM to revive a production devastated by witch brooms disease.

CONCLUSION

The bullish trend that has developed at the beginning of the 2006/2007 crop gathered strength on a stringent weather situation that eased recently, but the comments on the potential evolution are mixed and the situation needs a follow up.

On the prices the evolution can be forecasted on a strengthening of the prices.

The impact of the evolution of the political situation in IVORY COAST may lead to a significant change in the productions figures between that country and its neighbor.

The monetary evolution hanging may have some side effects on the consumption in the US.

Indonesia DELAYED crop has not impacted already the trend and the market feeling but difficulties in that country may give a significant push to the prices.

Key points

The evolution of the price has been significantly impacted by the important modification of the BRASILIAN estimate of the potential of the crop volume.

The reaction of the VIET NAM to the impact on the price of its crop has conducted the country to delay part of shipment

The differences of estimates in the possibility of weather colder evolution with significant frost at the blossoming period give some pressure on the market.

The evolution of the prices is surprisingly driven by Robusta in a move from the traditional lead of the Arabica leaders (BRASIL and COLUMBIA).

The evolution of the African production which seems to reverse the declining trend observed in recent crop years

Market analysis

The market trend show mix forces involved

The coffee market is one of the most complex and diversified commodity market. It shows a wide range of producer countries with a product whose qualities and characteristics and processing are quite different. The evolution of production knows frequent and significant fluctuation in volume

The market is directed by three main producers: Brazil, Columbia and Viet Nam .

The huge modification of their production or/and marketing policies were in most of the case at the origin of the hikes or collapses encountered in the evolutions of the prices.

The prospect of a significant decrease from 48 to 35 millions bags in Brazilian 2006/2007crop, according to COIMEX estimation on April 24 th would interfere with the huge progression of 58% of the VIET NAM deliveries (Reuters 25/04/07)

SOFT COMMODITY REVIEW

TOTAL PRODUCTION

CROP YEARS 2001/02 TO 2006/07

(000 bags)	CROP YEARS 2001/02 TO 2006/07							
(********		Crop year	2001	2002	2003	2004	2005	200
WORLD PRODUCT	TION		<u>108 331</u>	<u>123 498</u>	<u>105 406</u>	<u>117 427</u>	<u>111 056</u>	<u>123 82</u>
TOTAL			107 035	122 056	103 712	115 888	109 512	122 22
Angola	(R)	Apr-Mar	21	57	38	15	25	10
Benin	(R)	Oct-Sep	0	0	0	0	0	
Bolivia	(A)	Apr-Mar	118	149	125	174	136	1
Brazil	(A/R)	Apr-Mar	30 837	48 617	28 787	39 272	32 944	42 5
Burundi	(A/R)	Apr-Mar	261	342	470	501	113	4
Cameroon	(R/A)	Oct-Sep	686	801	900	727	849	7
Central African Rep.	(R)	Oct-Sep	75	92	43	45	46	1
Colombia	(A)	Oct-Sep	11 999	11 889	11 197	12 042	11 959	116
Congo, Dem. Rep. of	(R/A)	Oct-Sep	421	319	427	360	334	5
Congo, Rep. of	(R)	Jul-Jun	3	3	3	3	3	
Costa Rica	(A)	Oct-Sep	2 127	1 893	1 783	1 887	1 823	18
Cote d'Ivoire	(R)	Oct-Sep	3 595	3 145	2 689	2 328	2 166	23
Cuba	(A)	Jul-Jun	285	239	224	242	229	2
Dominican Republic	(A)	Jul-Jun	387	455	361	481	471	9
Ecuador	(A/R)	Apr-Mar	893	732	766	938	1 139	10
El Salvador	(A) (A)	Oct-Sep	1 686	1 438	1 477	1 438	1 488	13
Equatorial Guinea	(R)	Oct-Sep Oct-Sep	1 000	1450	0	1450	1 400	10
Ethiopia	(A)	-	3 756	3 693	3 874	5 000	4 500	5 5
-		Oct-Sep						5.
Gabon Ghana	(R)	Oct-Sep	1	1	0	0	0	
	(R)	Oct-Sep	13	34	15	19	16	
Guatemala	(A/R)	Oct-Sep	3 669	4 070	3 610	3 703	3 675	4 (
Guinea	(R)	Oct-Sep	236	328	348	337	356	2
Haiti	(A)	Jul-Jun	403	374	374	365	365	3
Honduras	(A)	Oct-Sep	3 036	2 497	2 968	2 575	3 204	27
India	(A/R)	Oct-Sep	5 010	4 588	4 508	4 672	4 617	5 (
Indonesia	(R/A)	Apr-Mar	6 833	6 785	6 571	7 536	8 659	68
Jamaica	(A)	Oct-Sep	30	38	36	26	29	
Kenya	(A)	Oct-Sep	991	945	673	756	713	8
Madagascar	(R/A)	Apr-Mar	147	445	434	398	468	2
Malawi	(A)	Apr-Mar	60	42	48	21	25	
Mexico	(A)	Oct-Sep	4 438	4 350	4 200	3 867	4 000	4 5
Nicaragua	(A)	Oct-Sep	1 116	1 199	1 546	1 130	1 718	13
Nigeria	(R)	Oct-Sep	44	50	46	45	69	
Panama	(A)	Oct-Sep	160	140	172	100	149	1
Papua New Guinea	(A/R)	Apr-Mar	1 062	1 085	1 155	997	1 269	11
Paraguay	(A)	Apr-Mar	20	26	52	36	45	
Peru	(A)	Apr-Mar	2 749	2 900	2 641	3 355	2 420	3 5
Philippines	(R/A)	Jul-Jun	759	721	433	517	634	5
Rwanda	(A)	Apr-Mar	296	319	265	450	300	3
Sierra Leone	(R)	Oct-Sep	79	42	43	27	41	
Sri Lanka	(R/A)	Oct-Sep	32	34	47	32	41	
Tanzania	(A/R)	Jul-Jun	624	824	611	763	720	ç
Thailand	(R)	Oct-Sep	715	732	827	884	1 000	10
Togo	(R)	Oct-Sep	113	68	144	166	140	1
Trinidad and Tobago	(R)	Oct-Sep Oct-Sep	115	16	144	100	140	1
Uganda	(R/A)	Oct-Sep Oct-Sep	3 158	2 890	2 598	2 593	2 159	2 5
-	(K/A) (A)	Oct-Sep Oct-Sep	5 156 721	2 890 865	2 598 746	2 595 643	2 159 766	
Venezuela Vietnam		-						15 (
Vietnam Zambia	(R)	Oct-Sep	13 133	11 555	15 230	14 174	13 499	15 (
Zambia	(A)	Jul-Jun	100	119	101	111	103 72	1
		Apr Mar	171	110	01	177	77	
Zimbabwe	(A)	Apr-Mar	121	110	91	122	12	

The 2006 crop shows a strong recover the forecast reduction in the Brazilian 2007 cop seems now absorbed

1/ Derived on the basis of estimated stocks at the end of crop year 2005/06. See Table I-4 for details

Crop y		2001	2002	DESTINATIONS 2003	2004	2005	2006
		2001		2000		1000	
Angola	R	0	1 155	4 810	300	2 055	4 965
Benin	R	0	0	0	0	0	(
Bolivia	A	8 000	46 000	70 134	5 618	40 148	82 285
Brazil	A/R	2 106 757	12 968 662	28 065 149	1 838 497	10 390 788	25 706 124
Burundi	A	35 000	243 800	341 469	11 546	80 239	279 693
Cameroon	R/A	37 000	194 823	735 396	47 000	217 081	744 567
Central African							
Republic	R	1 000	1 000	23 000	2 000	5 000	43 584
Colombia	Α	990 214	4 972 999	11 031 284	942 931	4 684 279	10 381 40
Congo, Dem. Rep. of	R/A	17 000	60 658	142 435	11 548	52 736	139 40
Congo, Rep. of	R	0	00 050	0	0	0	155 40.
Costa Rica	A	0 161 807	360 916	1 294 750	144 733	383 696	1 422 754
Côte d'Ivoire	R	178 433	774 777	2 185 319	158 022	668 505	1 910 392
Cuba	A	2 000	4 400	14 933	300	4 500	14 384
Dominican	1	2 000	4 400	14 555	500	4 300	14 50-
Republic	Α	5 227	10 804	119 649	8 180	17 259	45 750
Ecuador	A/R	75 000	500 117	1 045 182	61 802	398 065	1 016 199
El Salvador	Α	124 295	356 676	1 296 362	143 587	328 901	1 239 685
Ethiopia	Α	185 000	788 683	2 935 465	144 000	528 013	2 386 520
Gabon	R	0	700	1 091	0	0	(
Ghana	R	1 000	7 000	17 415	308	7 272	16 055
Guatemala	A	331 077	878 832	3 321 398	311 622	905 631	3 348 953
Guinea	R	24 000	102 000	320 220	32 023	121 634	284 97
Haiti	A	1 000	7 000	25 128	1 138	6 428	24 36
Honduras	A	343 926	802 808	2 826 037	371 378	905 330	2 514 799
India	A/R	268 296	1 077 912	3 661 304	267 064	997 913	2 833 320
Indonesia	R/A	325 000	1 894 894	5 030 861	464 580	2 608 642	6 836 800
Jamaica	A	2 000	7 836	24 210	2 872	4 124	15 630
Kenya	A	50 000	210 000	668 834	35 041	204 201	646 005
Madagascar	R	12 000	84 250	172 939	22 848	78 174	112 960
Malawi	A	525	10 343	15 824	1 854	14 634	21 715
Mexico	A	260 060	901 482	2 696 629	199 088	712 516	2 016 009
Nicaragua	A	79 643	375 690	1 378 345	135 574	424 371	1 065 076
Nigeria	R	0	1 000	20 693	5 170	8 842	13 35
Panama	A	6 000	30 000	78 000	4 000	34 465	88 000
Papua New							
Guinea	A/R	35 320	221 965	807 482	49 570	408 688	1 236 677
Paraguay	A	500	3 000	3 650	621	5 164	23 794
Peru	A	150 000	1 901 141	4 022 655	58 512	979 058	2 263 096
Philippines	R	3 000	17 414	42 118	2 398	12 352	33 040
Rwanda	Α	15 000	105 000	317 000	14 000	81 000	229 551
Sierra Leone	R	1 000	8 000	48 138	1 621	11 502	20 959
Sri Lanka	R	0	0	1 690	320	689	2 663
Tanzania	A/R	93 114	309 195	632 123	108 267	338 376	694 222
Thailand	R	50 000	115 900	319 967	103 633	354 550	516 603
Togo	R	14 000	29 653	119 244	14 964	36 802	159 449
Trinidad and Tobago	R	0	0	518	35	341	695
Tobago Uganda	R R/A	222 099	0 1 193 235	2 316 640	35 165 762	341 878 569	2 336 219
0							
Venezuela Vietnom	A	2 000	19 000	48 257	2 294	19 454 4 971 405	34 398
Vietnam Zambia	R A	1 700 000	7 694 221	15 944 653	876 132	4 871 405	12 957 799
Zambia	A	13 000	59 000	86 532	11 513	68 396	109 302
Zimbabwe	Α	4 000	26 000	54 357	1 703	14 382	62 165

1/ Provisional

Green Bean Equivalent (GBE), where applicable.

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Another aspect of the market is, that despite a huge difference in taste and qualities between the two main types of coffee **Arabica** and **Robusta**, there are significant volumes transfers between the two origins' consumption through productions deliveries, roaster mix and consumer shifts.

The table below gives an idea of the respective crops' importance by main countries

BREAKDOWN OF EXPORTS OF GREEN COFFEE (ARABICA AND ROBUSTA) FOR COUNTRIES EXPORTING SIGNIFICANT VOLUMES OF BOTH TYPES OF COFFEE FEBRUARY 2007

			Oct-06	Mar-06		Oct-05	Mar-05
			to	to		to	te
		Feb-07	Feb-07	Feb-07	Feb-06	Feb-06	Feb-06
Brazil	Total Other Milds	1 876 919	11 685 089	24 958 239	1 643 627	9 067 176	22 326 566
	(W) Brazilian	3 341	242 547	394 036	16 014	180 388	332 390
Naturals (Naturals (D) Robutas	1 853 024	10 783 573	23 189 257	1 590 159	8 591 296	20 871 048
	(D/W)	20 553	658 969	1 374 946	37 454	295 492	1 123 128
Cameroon	Total Other Milds	37 000	194 823	735 396	47 000	217 081	744 567
	(W) Robutas				7 000	21 000	97 68
	(D/W)				40 000	196 081	646 879
Congo, Dem. Rep. of	Total	17 000	60 658	142 435	11 548	52 736	139 409
L	Other Milds (W)				5 480	29 110	68 903
	Robutas (D/W)				6 068	23 626	70 508
Ecuador	Total	25 000	208 228	410 352	31 955	176 204	438 162
	Other Milds (W)				1 548	28 644	70 70
	Brazilian Naturals (D)				2 530	39 847	48 38
	Robutas (D/W)				27 877	107 713	319 07
India	Total	268 296	919 786	3 283 155	247 268	908 088	2 525 829
	Other Milds (W)	83 923	226 454	918 545	119 258	395 951	867 48
	Robutas (D/W)	184 373	693 332	2 364 611	128 010	512 137	1 658 34
Indonesia	Total	315 000	1 844 209	4 865 522	450 006	2 511 891	6 601 33
	Brazilian Naturals (D) Robutas				98 213	401 258	917 78
	(D/W)				351 793	2 110 633	5 683 55
Papua New Guinea	Total	35 126	221 571	806 537	49 529	408 290	1 235 76
	Other Milds (W)	35 098	219 484	803 174	49 230	405 808	1 231 68
	Robutas (D/W)	28	2 087	3 363	299	2 482	4 08
Tanzania	Total	92 962	304 502	623 513	107 964	335 371	687 302
	Colombian Milds (W)	61 243	167 829	379 615	63 446	236 054	451 01
	Robutas (D/W)	31 719	136 673	243 898	44 518	99 317	236 29
Uganda	Total	222 099	1 193 235	2 316 640	165 762	878 569	2 336 21
	Other Milds (W)				74 015	305 258	592 27
	Robutas (D/W)				91 747	573 311	1 743 94
W = we	et processed	D/W = dry a	nd/or wet proo	cessed			

Despite a robust increase of the VIET NAM deliveries (+58%) and retention in shipping that should have push the ROBUSTA prices (LONDON LKD) lower, the trend in price shows a strong and persistent bullish pattern, that seems accelerating toward May contract month



The main facts to this evolution seems to be linked to the significant reduction of the INDONESIAN crop (-20.8%) and a moderate growth in AFRICA, and an impact of the drought that have seriously damaged the Brazilian Arabica crop.



Surprisingly the trend on the Arabica coffee is less clear and despite the huge deficit in the Brazilian crop, the bullish trend has adopted a reverse path since December 2006 and seems to have difficulties to find support on a level of 100 cts/lb for a Robusta equivalent of 71 cts/ lb when in July 2006 the 100 cts/lb related value of Robusta was 52 cts /lb

The market in LONDON is gathering stream on the drought in BRAZIL neglecting VIET NAM

The NYBOT as absorb the large reduction of the Brazilian crop and deal with stocks On a more long term view it appears that since mid 2001 the Arabica trend had been significantly positive from a low of 30 cts/lb in July 2002 to the "100" range nowadays, but keeping in mind that the loss in value of the USD toward the BRL nears 33%.



The evolution of Brazilian Arabica coffee delivered in the US stay on abullish fondamental trend

Despite strong basic trend the Robusta future price seems more in discussion with a backwardation structure developing from the September 2007 contract month on. This curve seems to gather momentum strongly in April.

One can see there a significant argument to anticipate a bearish trend strengthening.



The market anticipation deal with stocks for ROBUSTA

The anticipation on the NYMEX are rather bullish and very stable over the time seems to anticipate no major modification in the structure of the market.



No major changes anticipated with the Arabicas

The feeling on the COFFEE SUGAR AND COCOA EXCHANGE is quite similar



The analysis of the basic risk between the main geographical areas is very complex for the coffee market in consideration of very significant quality differential. The differences quoted in the main producing areas for current qualities are the following.

ROBUSTA :		
CAMEROUN	Exd Le Havre	1346.8USD/t
CONGO	Exd Le Havre	1262.6 USD/t
IVORY COAST	Exd Le Havre	1301,8 USD/t
INDONESIA	Fob Jakarta	1572,5 USD /t
UGANDA	Exd Le Havre	1374 USD /t
VIET NAM	Fob port	1623 USD/t

VIET NAM COFFEE follows a robust trend upward very different from the sideway evolution of the futures and the spot in consumer countries



The IVORY COAST ROBUSTA coffee lead the robust upward trend since 2004; the trend is now broken for a more stable pass



The physical market in EUROPE confirms the market trends and patterns seen in the NEW YORK MARKET with a correction of the bullish pattern at the end of the year 2006.

The aim of that type of survey may be to ascertain that spots and futures have similar evolution and try to identify the bases of divergences and their evolutions

The analysis may lead to identify very different situations and to detect discrepancies in the evolution that can lead to implement additional means to secure our assets or to justify haircuts in their value.

MARKET appears in a different mood than the future market for the last developments with a more positive trend

ARABICA ex dock LE HAVRE correction is developing backward



The basic local market trends for ARABICA are intrinsically bearish on one year horizon having so a different market analysis from the US MARKET ones. However the stringent correction encountered at the end of March induced a significant modification of the trend gradient and in INDIA reversed the pass.

ARABICA			
BRAZIL	Cif NY	Cts/lb	102.25
CAMEROUN	I Exd Le	Havre	102.80
COLUMBIA	Cif NY	ctd/lb	116.50
COSTA RICA	ACif NY	cts/lb	120.20
GAUTEMAL/	ACif NY	cts/lb	112.50
INDES	Hassan	cts/lb	113.90
KENYA	fob	cts/lb	135,30
MEXICO	fob Lare	edo	112.15
UGANDA	Cif NY	Cts/lb	102.10



KENYAN ARABICA follow a moderate pass upward, with a trend that seems exposed to correction

The evolution of the KENYAN COFFEE

CONCLUSION

The prices after a period of uncertainty should stabilize

The situation of the market is a bit surprising with an ARABICA crop knowing a significant reduction but showing a choppy and rather bearish market trend and a ROBUSTA market with a crop in significant increase that confirms a rather long bullish trend.

That situation mixed with rather confusing tone on the spot price and at the origins should lead to a significant move on short while.

The explanation is perhaps to find in the increase of the stocks in certified warehouses in the US for the ARABICA and in the announcement that some significant volumes of production are retained by the producing countries.

In both cases those pieces of information tend to lead to a rather stable price evolution.

SUGAR

Key points

The evolution of the price in 2006 has been significantly impacted by the important investments made by the Brazilian producers in view of feeding the gap offered by the reduction of the European productions and by the prospects of the alcohol fuel.

The forecasted reduction of the ending stocks on the crop 2005/2006 has ignited the process of a steep increase of prices in 2005. The more rapid than anticipated pace of the increase of production in BRAZIL and in RUSSIA led to a significant correction in prices in 2006.

The evolution of the Brazilian currency against USD conducts to induce production cost problems, the impact of which is not already totally clear but a steep decrease in profitability of the mills must be anticipated if not compensated by ethanol.

The evolution of the prices is still in the balance as the productions costs are only covered by the most efficient producers, anticipating significant over supply, the funds, very active on this market are increasing their shorts.

Market analysis

The market trend is strongly bearish every support being broken

The market shows a steeply bearish global trend since April 2006.but experienced various accelerations in July, August and October 2006. The effect of the bumper crop announced in Brazil and the increase of Russian crop mixed with the anticipation of an increase of the import taxes in RUSSIA has generated distress sales leading to a glut in the physical market.

The steep freight increase does not help to promote the Brazilian sugar already burden by the currency growth against USD;

On the trend there is some prospect that the price will break the 9 cts limit.

On the currency front the graph seems to conduct to some rest in the depreciation process. But one can consider the increase of the gradient since end of February than seems to give strength to the bear. The data on the health of the US path of economy growth reduced to 1,4% may reignite the trend



The trend of N°5 contracts raw sugar in NEW YORK is impressive and has cut by more than 60% the Brazilian producers' revenues since mid 2006.disregarding the currency effect



The currency evolution adds to the strain on Brazilian mills

On the white sugar market the situation seemed less difficult until the beginning of April but since the pace of price reduction accelerated.

The drought that began to develop in Europe and in Australia may post a halt the decrease however this element is not already clear and THAI crop has difficulties to find buyers

The trend for the NEW YORK raw sugar is impressive

EXCHANGE RATE BRL/USD The currency evolution seems to loose stream





On the US DOMESTIC MARKET the situation is on an bullish trend since the end of the year on. This reverse trend is surprising as discussions are running to allow more Mexican sugar in the market despite the opposition of producers.



The US DOMESTIC MARKET is on a revered situation.

The trends on all the markets are strongly bearish with in some part limited sign for consolidation at a low level near the Brazilian producing costs

The bullish trend on the US domestic market shows that the country has efficient protection of its internal market. The situation has little chance to encounter a structural modification as the presidential race has begun

The market medium term view is quite clear as contango is very stable despite the prices retreat





The appreciation of the whites by the market is significantly different as it is clear that a significant retreat is anticipated and this filing is even stronger than the anticipation on the raws



global volume pressure to come

On a strong spot demand the

white sugar confirm the

The basic local market trends are intrinsically bearish on one year horizon having so a different market analysis from the US MARKET. However the stringent correction encountered at the end of March induced a significant modification of the trend gradient and in INDIA reversed the path.

The market's evolution since December has been strongly bearish, but seems disposed to adopt a more moderate tendency in May.



In JAPAN the futures on raw sugar adopted since October 2006 a moderate bearish pass that accelerated twice in March and Mid –April to encounter a significant correction in May with a significant bullish reversal



On the producer side the situation encountered in the Americas Regions and Asia for major producer is quite similar, with some retention in selling that proved moderately successful with rather long period of stabilized prices.

The bearish pressures are still there but on a moderate mood. The situation on the alcohol market in the US would be a major element of reaction if the first signal of over capacity materialized in a glut that reveal the difficulties of modifying at too rapid pace the substitution of significant quantities of fuel for the driving season.

The spot market in INDIA present a confirm long term bearish view

The JAPAN raw sugar adopt a more positive reaction





The Thailand market that has an organization inspired from the European one, appears more influenced by the general bearish trend and stabilization in prices encountered less success than in Brazil.

One explanation may come from the lower implication of the sector in the alcohol fuel, the region playing more heavily on the conversion of palm oil.

The Brazilian situation show some attempt to stabiles the prices

The situation in Thailand is still under a down trend pressure

Back to basics the comparison between the 2006 estimates and the mars 2007 forecasts conduct to significant increase in production and the last forecasts (EDF MAN and ISO) are suggesting that the ending stocks will be far more important than describe in the table below. (38++ Mt)

World							
World							
BE	Beginning Stocks	Total Sugar Production	Total Imports	Total Supply	Total Exports	Total Use	Ending Stocks
2002/03	36,820	148,516	41,557	226,893	47,440	138,947	40,506
2003/04	40,506	142,362	41,997	224,865	46,813	139,600	38,452
2004/05	38,452	140,726	45,002	224,180	47,663	142,789	33,728
2005/06	33,728	144,709	44,022	222,459	50,691	142,823	28,945
2006/07	28,945	155,166	42,817	226,928	47,698	146,037	33,1

The evolution in the world production is significant (+7,6%) with an significant increase both on beet sugar of 16.6% and cane sugar of 19,8%, after a 2006 decrease of 6,07%. It shows a confirmed trend of stabilization of majors exporters performances (-0.73%) linked to good crop in CHINA and even if insignificant for world production level, a new increase in RUSSIA that add to difficulties of an over supplied market;

The situation has allowed moves on a major producer like CHINA, globally in a balanced situation where the forecasts show a 2.6% increase in production. The recent news of major typhoon on CHINA may impact seriously production, turning the limited forecasted surplus to a significant deficit

W29DH_444_16

	WA	SD H -444-16		
	U.S. Suga:	r Supply and U	lse 1/	
	: : 2004/0	: 5 : 2005/06		Projection
	:	: Estimate	-	
		1.000 shor	t tons, raw	value
	-	-,		
Beginning stocks	: 1,89	7 1,332	1,698	1,698
Production 2/	: 7,87	7 7,399	8,598	8,589
Beet sugar	: 4,61	1 4,444	5,059	5,050
Cane sugar	: 3,26	6 2,955	3,539	3,539
Florida	: 1,69	3 1,367	1,756	1,756
Hawaii	: 25	8 223	249	249
Louisiana	: 1,15	7 1,190	1,336	1,336
Texas	: 15	8 175	198	198
Imports	: 2,10	0 3,443	1,964	1,964
TRO 3/	: 1,40	8 2,588	1,604	1,604
Other program 4/	: 50	0 349	300	300
Other 5/	: 193	2 506	60	60
Supply, total	: 11,87	4 12,174	12,260	12,251
	:			
Exports	: 25		300	300
Deliveries	: 10,18		10,265	10,265
Food	: 10,01	9 10,184	10,100	10,100
Other 6/	: 16		165	165
Miscellaneous 7/	: 9		0	0
Use, total	: 10,54	2 10,476	10,565	10,565
Ending stocks	: 1,33	2 1,698	1,695	1,686
Stocks to use ratio	: 12.	6 16.2	16.0	16.0

1/ Fiscal years beginning Oct 1. Includes Puerto Rico. Historical data are from FSA, "Sweetener Market Data" (SMD) except imports (U.S. Customs Service, Census Bureau). 2/ Projections for 2006/07 are based on processors' submissions compiled by the Farm Service Agency. 3/ Actual arrivals under the tariff rate quota (TRQ) with late entries, early entries, and TRQ overfills assigned to the fiscal year in which they actually arrived. For 2006/07, includes shortfall of 275,000 tons. 4/ Includes sugar under the re-export and polyhydric alcohol programs. 5/ For 2005/06, high-tier (450) and other (56). For 2006/07, high-tier (50) and other (10). 6/ Transfers to sugar-containing products for reexport, and for nonedible alcohol and feed. 7/ Includes SND miscellaneous uses and the difference between SND imports and WASDE imports.

The forecasts for 2007 have been significantly revised since publication

CONCLUSION

The bullish trend of 2005 disappeared in the first quarter 2006 and spot market around the world shows that this reversal has been anticipated on buyers' market well before the New York future integrated the change.

It seems that the strong link in the Americas to the gasoline market had induced through imperfect hedges a modification in the information given by the market. This hypothesis may generate decorrelations (ie the trend on the futures is not the same that the trend on physical) in the hedging strategies for sugar operators.

With a level in prices that generate poor margin an analysis of the types of exposure SG bare with the weaker producers and traders should be necessary next quarter if the situation endure or turn worse

FREIGHT

Key points

The revue of freights markets evolution is a complex exercise and should be rather conducted as dedicated approach commodity by commodity to be very accurate.

The limited object of this addendum to this first soft commodities revue would be to test possible effect of the freight prices on the main commodities transfers routes based on the fact that at the end of 2006 the Brazilian sugar export has been told to be significantly reduced both by the currency and the freight evolutions

The main data are related to grain bulk transport and they show a common and enduring bullish trend with some significant differences on certain routes.

The impact trend to be increasingly heavy on the main transfer routes evolution but are still well under the burst experienced at the end of 2004. However the evolution seems much more stable.

The evolution of these prices is similar on the main bulk transport destination, but the forward prices are all in strong backwardation.

Market analysis

The market of freight is less easy to assess than the prices of the commodities as lot of factors are to be considered.

The market shows a steeply bearish global trend since January 2006.and then pursues a robust general bullish trend with limited correction.

The stability and the bullish aspects of the momentum graph reinforce this perception.

Some graphs show a reinforcement of the tendency on the recent months that increased the transfer costs on grain trading.

This evolution tends to modify the interest of long distances exchanges and may induce modification of the traditional trade routes that endured despites punctual stresses with an historical or political motivation at the origin.

On some destinations the level of 90 USD/t is broken event if the majority of quotations are in the range of 65 USD/T and the AUSTRALIA /CHINA routes among the less costly ones being in the 30 USD/t range..

The most significant changes in the trends is encountered on BRAZIL and US origins for grains and for sugar on both the BRAZIL and CUBA to BLACK SEA



Grains PANANMAX ARGENTINE -EUROPE

The trend since January 2006 is on a moderate bullish path with some acceleration in demand on May.

The trend seem getting a firm reinforcement toward over the 60 USD/T ceiling.

That is still a moderate level if we consider the BRAZIL and US quotes



Despite the currency evolution, and some delays in sugar sales, the Brazilian exports are still firm. The currency evolution, that add to the strain on Brazilian producers, has not significantly impacted the demand for freight and the trend is turning, since mid-March strongly bullish.

PANANMAX GRAINS BRAZIL EUROP



On the US freight market, the situation is even more stretched and the French destination encounter a significant prime and a more strongly bullish trend toward 65USD/t

The situation endure since March and gathered strength since mid April.



The North European to Mediterranean ports adopted a moderate but regular upper trend firming up since February 2007.

The evolution tends to brake the 65USD/t level and to accelerate with however a limited correction in momentum

The French destination appears on transatlantic route significantly more expansive example USA -FRANCE PANAMAX

The ROUTE ROTTERDAM EGYPT for Grains

The grain freight inside Mediterranean basin



The offer on the Mediterranean basin is much more competitive and the freight cost significantly lower. However the trends adopt a similar pass with some more stronger hikes than the European market.

The appreciation of the trend appears more bullish with the same correction on the momentum.



The basic evolution of freight to JAPAN, the most expansive routes, has a more uncertain tendency despite the general bullish trend according to a very strong correction in January 2007.

The prospects seem rather firm to bullish but must be closely watched for confirmation as the improvement of the momentum is on a stabilization path.

On est coast the freight ARGENTINA JAPAN



If we consider a least significant destination INDONESIA for BRAZIL that experienced more hike in trend than JAPAN, but with rather lower rates, the situation seems pretty similar



The USA-CHINA route for Grains

The less important route for grains BRASIL INDONESIA

One cannot examine the freight market without considering the USA CHINA route .The level of cost seems rather a bargain by comparison to JAPAN.

The evolution is very similar to the Japanese destination with significant stop an go in 2005, a bullish trend in 2006 and a correction at the beginning of 2007

The stabilization seems also on the agenda

On the sugar market the situation is quite different if we consider the various trade routes



The Sugar FREIGHT EU NORTH – AFRICA seems quite stable

The bearish market trend endures on the European –African routes until July 2006, then the market has shown progressive improvements in the 40/50 USD/t prices ranges



The situation is completely different on the BRAZIL BLACK SEA route with a bullish trend that began in April 2006 getting a speculative aspect since February 2007.

The price levels are in the range of these of Japan destinations which is exceptional.

The sugar main route BRAZIL – BLACK SEA has a different path



CONCLUSION

The bullish trend of 2005 on the dry bulk freight market disappeared in a strong depression since may 2005 and encountered its lows at the beginning of the first quarter 2006. The evolution since that period has followed a sustained and regular bullish path with limited periods of retreat.

The situation is now oriented to a moderate upper trend or to stabilize.

On the more specific sugar marker the trends appears more choppy and strongly bullish adding pressure on the prices at the origins (BRAZIL, THAILAND)

Forward markets around the world show a strong backwardation leading to a decline on over 50% of the actual levels. This trend is not yet anticipated by the short term signals derived from the charts.

In season prospective the freight costs will pressure heavily margin in trade operations and so it is an item that needs to be followed closely in the economy of the operations financed.

The CUBAN BLACK SEA ROUTE knows the same type of evolution

GENERALCONCLUSION

This first attempt to materialize data for portfolio monitoring through comparison between markets evolutions and more spot, physical and local situations offers three types of significant considerations:

The market modifications and incidents offer valuable signals to anticipate price monitoring difficulties (the corn example)

The divergent evolutions of local prices, in trends or levels, point on market imbalances that will be corrected and can present for our clients, opportunities or dangers that permit to understand more precisely the liquidity position of ours assets.

The follow up of the freight anticipates the prospects of delivery and the relative strength of the physical flows.

This analysis is in its very beginning and has large possibilities of improvement to bring to account officers a more precise and adapted view of the markets exposures brought by SG financing of their clients.

This picture may have various focus and improvements either on the understanding of modifications of the trade flows and of the different pictures offered by future market and their financial components.

Some types of data are difficult to gather. (ie Freight rate, regional or local prices evolutions related to regulation or availability) Links to data bases outside Reuter capabilities may authorize more cross checking and accuracy.

When possible the information of our own data base collected through our operating tools may enrich the quality of information.

I am available for any more precise focus if the related tools are available and wish that this work will give SG an interesting new point of view.